





Media Kit

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About AAPM&R



The American Academy of Physical Medicine and Rehabilitation (AAPM&R) is the national medical society representing more than 9,000 physicians who are specialists in the field of physical medicine and rehabilitation (PM&R). **PM&R** physicians are nerve, muscle, bone, and brain experts who treat injury or illness nonsurgically to decrease pain and restore function.





PRIMARY PRACTICE SETTING



1802
PHYSIATRISTS IN-TRAINING



OF MEMBERS READ
THE PHYSIATRIST
PRINT NEWSLETTER



OPEN RATE FOR
CONNECTION
WEEKLY E-NEWSLETTER



MEMBERS VOLUNTEER ON COMMITTEES, TASK FORCES, AND MORE!



MEMBERS POSTED ON PHYZFORUM, AAPM&R'S ONLINE MEMBER COMMUNITY

4609 PER

MEMBERS PARTICIPATED IN AN PER EDUCATIONAL ACTIVITY ON mē®, AAPM&R'S EDUCATIONAL PORTAL



*All data taken from the Annual Assembly Attendee Demographics Report, Exhibitor Survey and Attendee Survey.

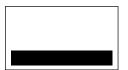


Website Banner Ads

AAPM&R Website

The Academy's 9,000+ members visit the AAPM&R website to learn about clinical topics, health care news, AAPM&R events, employment opportunities, and more. Patients and family members search the website for information on clinical topics and PM&R physicians. With thousands of visits each month, advertise on the AAPM&R website and reach a worldwide audience of PM&R physicians and the patients they serve.

- Available Jan-Dec
- Monthly Ads
 - www.aapmr.org (2019 data; January-December)
 - An average of 48,000 visitors per month
 - An average of 156,000 pageviews per month
 - Top 3 site sections: About Physiatry, Career Center, and Education



Homepage Footer—Horizontal

(970 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



Landing Page Box

(300 x 250 pixels)

- To the right of the main header on the page
- 7 landing pages to choose from (NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



Internal Pages Box-Skyscraper

(180 x 250 pixels)

- Left column to the side of the main content
- Internal pages are considered the sub pages of the landing pages

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

*Multiple Ads may be placed; ads will rotate if more than one placed.

AAPM&R Website Bundle Options (per month)

- 1. Landing Page and all internal pages under that landing page \$1,800
- 2. Homepage Only **\$2,500**
- 3. All 7 Landing Pages Only \$3,500
- 4. Homepage, All 7 Landing Pages, and all Internal Pages (250+) \$7,500

Annual Assembly Website

The AAPM&R Annual Assembly website is the main source for the most up-to-date information about the conference. With some of the most active pages on the AAPM&R website, the Assembly website is the attendee's "go-to" to learn about the educational programming, networking opportunities, and all Annual Assembly offerings. Exhibitors and sponsors also visit these pages for information on the PM&R Pavilion and ways to get involved.

- · Available May-Nov
- Monthly Ads
 - www.aapmr.org/education/annual-assembly (2019 data; May-November)
 - An average of 17,000 pageviews per month
 - Average time on page: 2 minutes 40 seconds
 - An average of 7,800 entrances to aapmr.org per month start within the Annual Assembly pages



Main Page Box

(300 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



Internal Pages Box

(180 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

AAPM&R Annual Assembly Website Options

Included in the price is an add on of the Annual Assembly site Internal pages. \$3,750/per month

AAPM&R's website accommodates static or HTML5 ads.

Looking for impression-based campaigns?

Talk to us about pricing options and impression rates.

Reserve your spot today! Complete the form on page 10.

For ad specifications, please see page 19.

NEW! Retargeted Digital Advertising Opportunities

About AAPM&R's Website (www.aapmr.org)

The Academy's 9,000+ members visit the AAPM&R website to learn about clinical topics, health care news, AAPM&R events, employment opportunities, and more. Patients and family members search the website for information on clinical topics and PM&R physicians. With thousands of visits each month, organizations now can reach a worldwide audience of PM&R physicians and the patients they serve in 2 ways instead of just 1. AAPM&R offers advertisements directly on specific pages of our website – this is not new and remains a valuable option. AAPM&R now also offers impression-based retargeted options – where the ads essentially "follow" a specific audience as they navigate their other online activities.

- Average of 43,000 visitors per month
- Average of 155,000 pageviews per month

About AAPM&R Annual Assembly Site (May – December)

The AAPM&R Annual Assembly website is the main source for the most up-to-date information about the conference. With some of the most active pages on the AAPM&R website, the Assembly website is the attendee's "go-to" to learn about the educational programming, networking opportunities, and all Annual Assembly offerings. Exhibitors and sponsors also visit these pages for information on the PM&R Pavilion and ways to get involved.

• Average of 29,000 visitors per month

Retargeted Process

Identify the target audience(s) that you are trying to reach!

Examples of possible audiences are:

- Users who visited the Annual Assembly web pages
 - Best for: Exhibitors at the Annual Assembly,
 Pharmaceutical companies, Device companies,
 Institutions, Employers at the Job Fair, Insurance companies
- Users who visited the Education web pages
 - » Best for: Pharmaceutical companies, Device companies, institutions
- Users who visited the Career Center web pages
 - » Best for Pharmaceutical companies, Device companies, Institutions, Insurance companies, Financial companies, Employers
- Users who visited the About Physiatry web pages including Conditions and Treatments
 - » Best for: Pharmaceutical companies, Device companies, Institutions
- Users who visited the Medical Student web pages, including Resident Programs Map, etc.
 - » Best for Institutions and Employers

Limited Time Introductory Pricing

All campaigns are based on impressions, so the duration of the campaigns may vary.

- 15,000 impressions \$5,000
- 25,000 impressions \$7,500
- 50,000 impressions (recommended for Annual Assembly campaigns) \$15,000







1. Create your ad artwork

AAPM&R will provide recommended ad sizes and provide all of the Google ad requirements. Advertiser can provide up to 10 ad sizes for maximum exposure opportunities. **Need help with your artwork? AAPM&R is happy to help create your artwork. Additional fees apply.**

2. Approval Process

AAPM&R will lead the Google ad approval process and help you with any changes that need to be made. Note: average estimated time for setting up a campaign and approval is 10 business days. This timeline may vary.

Launch!

Once all approvals have been made, your retargeted campaign will launch!

Need help identifying your audience? We can help suggest one based on your needs and goals!

For more information, please contact us at corporatesupport@aapmr.org or (847) 737-6038.



E-Newsletters

AAPM&R Connection E-Newsletter

Connection is a **weekly** members-only e-newsletter with timely Academy updates. Content includes updates on events, Academy and specialty news, AAPM&R product advertisements, news on policy and legislation related to PM&R, and more.

Average distribution: 8,500-9,000Average open rate: 31%Frequency: Weekly





E-Newsletter Ad Sizes

(600 x 100 pixels)

(JPEG or PNG file type only.)

Ad in AAPM&R Connection E-Newsletter

Pricing: \$1,150/issue

All ads and sponsored content are subject to approval by AAPM&R.
For ad specifications, please see page 10.

Sponsored Content in Connection E-Newsletter

AAPM&R is now offering the opportunity to promote your organization's latest achievements and innovations. Help AAPM&R educate our membership to the latest discoveries, accomplishments and milestones of Academy supporters.



Sponsored Content in AAPM&R Connection E-Newsletter

Option 1: Title, picture and 35 words of text

Option 2: Title and 45 words of text

Pricing: \$1,500

Note: Fee includes 30-days of hosting content on aapmr.org.

The PM&R Resident E-Newsletter

Developed by residents for residents, the role of the *PM&R Resident* e-newsletter is to provide information that helps the Academy's residents develop informed opinions on subjects that will affect their professional and, in some instances, their personal lives.

- Frequency: Six times a year
- Average distribution: 1,200
- Average open rate: 37%



Ad in AAPM&R Resident E-Newsletter

Pricing: \$3,000/issue



E-Newsletters

Annual Assembly Info E-Newsletters

(Limited Spots Available)

AAPM&R Annual Assembly is the largest annual gathering of PM&R physicians. The e-newsletter highlights speakers and events that take place during the Annual Assembly. The e-newsletter contains the most up-to-date on the Annual Assembly with more than 95 educational sessions and more than 175 exhibiting companies.

- Average Distribution: 2,300
- Average Open Rate: 61%
- Number of issues: 6

Annual Assembly Info E-Newsletters

Pricing: \$2,500/issue

Looking to Reach Your Target Audience? Let AAPM&R Help You.

Contact us today for more information on custom solutions. (847) 737-6038, corporatesupport@aapmr.com

Space is limited in AAPM&R E-newsletters.

Secure your presence today.

Print Advertising



Print Publication

The Physiatrist Newsletter

The Physiatrist is the official membership publication of AAPM&R. Published 10 times each year, this print newsletter updates readers on Academy activities and programs, legislative actions, practice and socioeconomic issues, educational courses, specialty developments, and employment opportunities.

Average print distribution: 8,000



Education and Leadership Training That Inspires BOLD Actions



John C. Cianca, MD, FAAPMR

Creating a BOLD future requires preparation and confidence. Whether you are in residency, ellowship or in practice, the Medical Education Committee wants you to succeed in being BRID.

As the Medical Education Committee (MEC) Chair,

I want to share a few of the ways the Academy is

working on new and innovative training to help you

advance your practice in a new direction to align with the specialty vision.

advance your practice in a new direction to align with the specialty vision. The Leadership institute: Based on member insights from the Visioning PM&R BCDL initiative as well as an extensive needs assessment incorporating feedback from the full membership, it became evident that our members want training and feadership skills to help them thrive in the new health case fundaceape. To help members advance their leadership skills and position themselves for success, the Academy has launched the APM&R Leadership leatifular, which provides multiple pathways to develop physiatry-focused leadership skills for all experience levels. See

page at or more intormation.

Resident and Fellowship Training: The Academy's Graduate Medical Education (GME) Committee has been actively engaging academic leaders to discuss the future direction of training. Going forward, the GME Committee will work continuously with program and fellowship directors, as well as the American Board of Physical Medicine and Rehabilitation (ABPMR) and the Association for Academic Physiatrists (AAP), to establish a core curriculum across all programs

in physiatry that will train the next generation of physiatry for how PM&R will be practiced. The Academy is also beginning to develop specialized curricula focused on specific content areas, starting with Musculoskeleta Care, to recommend new training standards in line with the needs of the vision for the specialty.

with the needs of the vision for the specialty. Comprehensive Continuing Education in New Knowledge and Skills: For our specialty to thrive, it is imperative that ALL physiatrists are given opportunities to hone and expand their skill set through the highest-quality educational offerings. Through our specialized STEP (Skills, Training, Evaluation, Performance) certificate Programs, physiatrists can learn and assess new skills so that they can be applied directly into practice. The Annual Assembly, our online portfolic and stand-alsone courses are evolving to represent the highest quality and innovation in continuing education to help physiatrists prepare to succeed in future models of health.

models of health care.

Workforce Training: In order for physiatry to achieve its vision, it will be necessary to have all members of the physiatry team operating at their maximum sbility. To support the efforts of the rehabilitation care team, AAPMAR is committed to developing educational resources for both physiatrists and Advanced Practice Providers (APPa) regarding how APPs and effectively integrated into the physiatrist-led rehabilitation team. We have started with launching new online modules and will be incorporating team-based training into the Annual Assembly going forward.

Visit aapmr.org today to learn more about how you can get involved with your Academy and prepare yourself for future models and leadership opportunities.



Together, the specialty of PM&R boldly discussed its future. Together, we envisioned new practice models and areas of opportunity to expand the impact of our care. Now, it is time to advance, to transition from conversation to action and make the vision for physistry a reality, We are tackling the big Allelinges that face PM&R, and we are doing it TOGETHER for our patients, for our specialty, and for YOUR FUTURE.

AAPM&R is here to support Team Physiatry. As the primary specialty society for PM&R, our mission is to advance physiatry's impact throughout health care. We are implementing transformations to our organization, developing new resources, and stepping up advocacy efforts on behalf of physiatry and the patients we serve to help! Team Physiatry successfully compete in the future of health care.

IN THIS ISSUE...

Issue Dates Closing Date February January 2 March February 3 March 2 April May April 1 June May 1 July June 1 August July 1 September August 3 October/November September 1 December/January 2021 November 1

The Physiatrist Print Advertising

FULL-PAGE (9"w x 12"h, add 1/8" bleed) \$2,625 Color \$2,100 B&W

DISPLAY AD SIZE A	DISPLAY AD SIZE B	DISPLAY AD SIZE C
8"w x 41/8"h	37/8"w x 41/8"h)	37/8"w x 21/8"h)
		l

The Physiatrist Print Advertising

Display Ad Size A: \$1,155 Display Ad Size B: \$865 Display Ad Size C: \$790

Classified Ad: \$475 per 100 word insertion (Employment Ads Only) (\$2 for each additional word)

PM&R, The Journal of injury, function, and rehabilitation

PM&R is the official scientific journal of AAPM&R.

For more information, contact Stephen Jezzard at sjezzard@wiley.com.

Employment-Specific Opportunities



Job and Fellowship Board

The AAPM&R Job and Fellowship Board is the premier electronic recruitment and leading job search resource **for physiatrists only!** Set up an account in minutes and post your open position immediately. Browse the resume database and search for your ideal candidates.

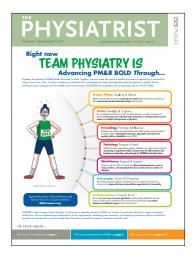
Visit the Job and Fellowship Board at: jobboard.aapmr.org/employers

Looking for print and online options?

Purchase your ad through the Job Board for discounted pricing!

The Physiatrist newsletter (see page 7)

- Display advertisements
- Classified advertisements



Career Corner E-Newsletter

Add more value to your online post by also including it in the *Career Corner* employment-only e-newsletter. Distributed monthly to more than 8,000 PM&R physicians, **this opportunity is available through the Job and Fellowship Board only**. Log on today at jobboard.aapmr.org/employees.

• Average Distribution: 6,800-7,300

• Average Open Rate: 32%

• Frequency: Monthly



Career Corner E-Newsletter

Pricing: \$235/issue

Preliminary and **Official Program Advertising Options**



American Academy of Physical Medicine (AAPM&R) Annual Assembly and PM&R Pavilion San Diego Convention Center, San Diego, CA, November 12-15, 2020.

Preliminary Program Distribution 10,000+

Official Program Distribution 3,000+

Save more when you advertise in both AAPM&R Annual Assembly publications. Make the most of your advertising dollar by taking advantage of this special offer.

RESERVE YOUR SPACE TODAY!

SAVE 10% When advertising in both programs

Net Rates

	PRELIMINARY Program*	OFFICIAL Program*
FULL PAGE	U.S. \$4,300 (limit 6)	U.S. \$3,350
1/2 PAGE		U.S. \$2,300
1/4 PAGE		U.S. \$1,900
INSIDE FRONT COVER	U.S. \$9,500	U.S. \$9,500
INSIDE BACK COVER	U.S. \$9,500	U.S. \$9,500
BACK COVER		U.S. \$13,500
COVER TIP	U.S. \$15,000	U.S. \$15,000

^{*}To qualify for discounted exhibitor rates, organizations must have a signed exhibitor contract on file with AAPM&R

Not an Exhibitor? You still can advertise. Talk to us about special rates.

CLOSING DEADLINES

- 2020 Preliminary Program
 - Ad Orders Due: April 9
 - Ad Materials Due: April 28
- 2020 Official Program
 - Ad Orders Due: August 10
 - Ad Materials Due: August 17

Please complete form on page 10.

FAX/MAIL FORM TO:

Mail application and payment to: AAPM&R Annual Assembly Advertising P.O. Box 95528 Chicago, IL 60694-5528 Fax: (847) 563-4191

AAPM&R CORPORATE SUPPORT

Phone: (847)737-6000

Email: corporatesupport@aapmr.org

AAPM&R values your advertising business and will work with you to meet your media objectives. For detailed information on how the AAPM&R can fit into your marketing plans or for more information on Annual Assembly advertising, contact AAPM&R.

AAPM&R offers special rates for advertising products with required PI information. Contact us for more information.

No cancellations accepted or refunds issued after closing dates.

NOTE: If your advertisement mentions giveaways, the Academy policy only permits exhibitor giveaways that are educational and modest in value. (Nonprofit exhibitors are excluded from this policy.)

No cancellations accepted or refunds issued after closing date(s).

Advertising Order Form



Company Information (PLEASE PRINT THROU	JGHOUT)	Advertising Agenc	y Information (IF APPLICABLE)
CONTACT NAME		CONTACT NAME	
COMPANY NAME		COMPANY NAME	
MAILING ADDRESS/BILLING ADDRESS	P.O. BOX NUMBER (IF APPLICABLE	MAILING ADDRESS/BILLING ADDRES	S P.O. BOX NUMBER (IF APPLICABLE)
CITY, STATE OR PROVINCE, ZIP OR POSTAL CODE		CITY, STATE OR PROVINCE/ZIP OR PO	ISTAL CODE
PHONE FAX		PHONE	FAX
EMAIL		EMAIL	
Digital Advertising Opportunities WEBSITE BANNER ADS: (Bundle descriptions on page 3) Bundle 1: \$1,800 Bundle 2: \$2,500 Bundle 2: \$2,500 Preferred Start Date (Note: This process takes a minimum of 5 business days) Annual Assembly Site ads: \$3,300 Preferred Start Date (Note: This process takes a minimum of 5 business days) Connection—Standard ad: \$1,150/issue Connection Sponsored Content ad: \$1,500/issue Resident e-newsletter: \$3,000/issue Annual Assembly e-newsletter: \$2,500/issue	your display ad and set DISPLAY AD SIZE A 8" w x 41/8"h \$\mathrm{1}\text{\$\mathrm{1}\text	"h, add 1/8" bleed) 62,100 B&W s only,* see below for pricing) are responsible for designing ending it to AAPM&R. AY AD 3 V x 41/8"h) DISPLAY AD SIZE C 37/8" W X 21/8"h)	Annual Assembly Publications PRELIMINARY PROGRAM Advertising (see pricing on page 9) PLEASE COMPLETE BY April 19 AD SIZE FULL PAGE (8 1/2" w x 11" h, add 1/8" bleed) (6 spots available) Premium Spot OFFICIAL PROGRAM Advertising (see pricing on page 9) PLEASE COMPLETE BY August 17 AD SIZE FULL PAGE (8 1/2" w x 11" h, add 1/8" bleed)
Specify which Issue	CLASSIFIED (Employn \$475 per 100 word insertion ISSUE SELECTION February 2020		 □ Premium Spot □ 1/2 PAGE (7 ¹/4" w x 5" h) □ 1/4 PAGE (3 ¹/2" w x 5" h)
RETARGETED DIGITAL ADVERTISING All campaigns are based on impressions, so the duration of the campaigns may vary. 15,000 impressions: \$5,000 25,000 impressions: \$7,500 50,000 impressions (recommended for Annual Assembly campaigns): \$15,000	☐ March 2020 ☐ 7 ☐ April 2020 ☐ 3 ☐ May 2020 ☐ 0	August 2020 September 2020 October/November 2020 December 2020/January 2021	
TOTAL \$		MAIL or FAX APPI	LICATION AND PAYMENT TO:

METHOD OF PAYMENT (MUST BE RECEIVED IN ADVANCE) Total payment in U.S. funds is due with this form. ■ Enclosed is check # ____ __ made payable to AAPM&R. ☐ Charge to the following: ☐ AMEX ☐ MASTERCARD ☐ VISA ☐ DISCOVER Card No. Expiration By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined. CARDHOLDER'S NAME (Please print name as it appears on card) SIGNATURE (Required for credit card payment and processing) DATE

AAPM&R Advertising Secure Fax: (847) 563-4191 0R P.O. Box 95528 Chicago, IL 60694-5528

AAPM&R values your advertising business and will work with you to meet your media objectives. For detailed information how the AAPM&R can fit into your marketing plans or for more information on AAPM&R website advertising, contact: AAPM&R Corporate Support at (847)737-6000 or email corporatesupport@aapmr.org.

CANCELLATION POLICY

Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated. NOTE: All cancellations must be made in writing.

Annual Assembly Registrant Mailing List Information



To order the mailing list, please complete the information on page 13, and either mail, email, or fax with a sample of the materials you wish to distribute. American Academy of Physical Medicine and Rehabilitation (AAPM&R) requires preapproval of materials to be distributed to its meeting registrants and is the sole judge of the suitability of materials.

Email addresses are not included. A separate form is required for each mailing list use request.

Lists will be processed starting mid-July 2020. Call (978) 777-8870 ext. 1.

List Rental Information

- Approval of mail piece is necessary prior to list fulfillment.
- Lists are available for one-time use only.
- Electronic (Excel format) only.
- Payment must be received in advance.
- For additional information, see attached guidelines.

Please note: Academy policy only permits exhibitor giveaways that are educational and modest in value. This policy does not apply to nonprofit exhibitors or to exhibitors outside of the health care sector. Information on mailing piece must adhere to this guideline.

Rental Cost

- PRE Annual Assembly Registrant List (US \$1,000 NET)
- POST Annual Assembly Registrant List (US \$1,000 NET)

NOTE: Please provide alternate e-mail on advertising order form (if different from contact).

Visit **www.aapmr.org** for all advertising and sponsorship opportunities. For detailed information on how AAPM&R can fit into your marketing plans or on the Annual Assembly registrant mailing lists, contact:

Conventus Media

Chris O'Connell coconnell@conventusmedia.com Office: (978) 777-8870 ext. 1 Cell: (978) 239-1153

AAPM&R Terms and Conditions

American Academy of Physical Medicine and Rehabilitation (AAPM&R) registrant names and addresses are proprietary and are protected by copyright.

AAPM&R is the sole owner of the names and addresses and rents its mailing list electronically for one-time use for each approved request. Lists may be provided for a fee to organizations, publishers, and businesses wishing to promote products and services to AAPM&R members. AAPM&R requires preapproval of all items to be mailed and is the sole judge of the suitability of materials for mailing to its members. AAPM&R reserves the right to deny requests where the purpose or use may not be considered in the best interests of AAPM&R or its members.

AAPM&R will not be bound by conditions printed or appearing on order blanks or copy instructions that conflict with provisions of this rate card.

Rental of AAPM&R mailing lists to vendors and outside entities does not constitute an endorsement or guarantee of the product or service being marketed. Unless expressly agreed by AAPM&R in writing, any representation by the buyer(s) and/or his client(s) or agent(s), whether overt or implied, of AAPM&R endorsement or guarantee of a product or service is prohibited.

AAPM&R specifically prohibits use of its membership names and addresses for the following purposes:

- Copying and entering names and addresses from the provided lists into a client's computer database for any purpose; this applies to duplication and/or storage in any form by any means, electronic, mechanical, photocopying, recording, or otherwise. Violations are subject to prosecution under federal copyright laws.
- Membership recruitment mailings or related promotions for external organizations

- Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-supported membership programs/services provided by commercial firms
- Use of member names and addresses for on-site visits to members' homes/offices for any reason

In Addition:

- AAPM&R shall not act as a broker, through providing its membership mailing lists, for any product or service provided by the purchaser or their clients of the mailing lists.
- Direct mailing list brokers or other third parties soliciting the AAPM&R membership mailing lists on behalf of a client assume total responsibility for timely payment to AAPM&R, regardless of the client's payment standing with the broker or third party.
- Use of the list is one-time only and limited exclusively to the specific offer or service as described in the mailing sample submitted in conjunction with the order form.
- · Payment is required prior to list fulfillment.

AAPM&R does not provide email addresses or authorize usage of Academy email lists. The use of the AAPM&R membership names and addresses in any of the ways prohibited above shall be cause for, at a minimum, permanent disqualification of the buyer(s) and/ or his client(s) or agent(s) from use of the AAPM&R membership mailing list. Violation of this policy as set forth above may also be grounds for legal action.

Please allow 10 business days to process orders.

Mailing List Rates and Usage Policy



The American Academy of Physical Medicine and Rehabilitation (AAPM&R) offers mailing lists to rehabilitation-oriented institutions, organizations, publishers, and businesses wishing to advertise their conferences, products, publications, and services to AAPM&R members. This is an opportunity to reach a world-wide audience of more than ~8,000 physiatrists.

To assist in your mailing plan, see previous page for member statistics.

Base Rental Rates

Lists are available for one-time use only and are delivered electronically in Excel format.

~8,000 Names	(U.S. Members)	

COMMERCIAL LIST RATES	\$2,300
NONPROFIT LIST RATES	\$2,000
Additional Charges	
CUSTOMIZED LIST ORDER	Commercial
CUSTOMIZED LIST ORDER	Nonprofit
EXPRESS PROCESSING	Commercial/Nonprofit

Processing

The order form, plus a sample of the material you wish to distribute, must be mailed or faxed to AAPM&R for approval. AAPM&R requires preapproval of items to be distributed to its members and is the sole judge of the suitability of materials. There is a required minimum of a 10-day lead time to process list orders from date of order form and sample mailing receipt. Express processing is available for an additional cost. Express lists will be processed within 5 business days. Payment must be received in advance of delivery of AAPM&R membership list.

Usage Policy

AAPM&R membership names and addresses are proprietary and are protected by copyright. AAPM&R is the sole owner of the membership names and addresses and rents its mailing list electronically for one-time use for each approved request. Lists may be provided for a fee to rehabilitation-oriented institutions, organizations, publishers, and businesses wishing to promote products and services to AAPM&R members. AAPM&R requires preapproval of all items to be mailed and is the sole judge of the suitability of materials for mailing to its members. AAPM&R reserves the right to deny requests where the purpose or use may not be considered in the best interests of AAPM&R or its members. Nonprofit institutions wishing to rent the mailing list for educational purposes may purchase mailing lists at a reduced fee. AAPM&R may require verification of an organization's non-profit status.

AAPM&R will not be bound by conditions printed or appearing on order blanks or copy instructions that conflict with provisions of this rate card. Rental of AAPM&R mailing lists to vendors and outside entities does not constitute an endorsement or guarantee of the product or service being marketed. Unless expressly agreed by AAPM&R in writing, any representation by the buyer(s) and/or his client(s) or agent(s), whether overt or implied, of AAPM&R endorsement or guarantee of a product or service is prohibited.

AAPM&R specifically prohibits use of its membership names and addresses for the following purposes:

- Copying and entering names and addresses from the provided labels into a client's computer database for any purpose; this applies to duplication and/or storage in any form by any means, electronic, mechanical, photocopying, recording, or otherwise. Violations are subject to prosecution under federal copyright laws.
- Membership recruitment mailings or related promotions for external organizations.
- Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-sponsored membership programs/services provided by commercial firms.
- Use of member names and addresses for on-site visits to members' homes/offices for any reason.

In addition:

- AAPM&R shall not act as a broker for any product or service provided directly by the purchaser (or their clients) of the mailing lists.
- Direct mailing list brokers or other third parties soliciting the AAPM&R membership mailing labels on behalf of a client assume total responsibility for timely payment to AAPM&R, regardless of the client's payment standing with the broker or third party.
- Use of the list is one-time only and limited exclusively to the specific offer or service as described in the mailing sample submitted in conjunction with the order form.
- Payment is due in advance.
- AAPM&R does not provide email addresses or authorize usage of Academy email lists.
- The use of AAPM&R membership names and addresses in any of the ways prohibited shall be cause for, at a minimum, permanent disqualification of the buyer(s) and/or his client(s) or agent(s) from use of the AAPM&R membership mailing list. Violation of this policy as set forth above may also be grounds for legal action.

Mailing List Order Form

SIGNATURE



CONTACT NAME	☐ COMMERCIAL ORGANIZA	ATION	☐ NONPROFIT ORGANIZATION (PLEASE INCLUDE NON-PROFIT TAX-ID#.)
COMPANY NAME	MAILING ADDRESS/BILLING	G ADDRESS	P.O. BOX NUMBER (IF APPLICABLE)
CITY, STATE/PROVINCE, ZIP/POSTAL CODE			
EMAIL (FOR ELECTRONIC DELIVERY OF LIST AS AN EXCEL DOCUMENT)			
SPECIFY LIST: A new order form is require for each mailing.	red	AAPM&R FAST	FACTS TO HELP YOU COMPLETE THE ORDER FORM
-Quick pick		ААРМ&	R has more than
Select one of the most popular mailing lists available in 0 (SPECIFY WITH CHECKMARK)	one easy step.		embers.
[] A. U.S. MEMBERS ONLY (All Member Categories [] B. U.S. AND INTERNATIONAL MEMBERS (All Me	•		hip Categories members are not categorized as Fellows, Associates, and Residents.)
OR, Customize a list		Fellows	Passed both parts of the American Board of Physical Medicine and Rehabilitation (ABPMR) Exam
Choose one or all of the options below (Additional charges	apply. See page 2.)	Associates	Completed their residency training or passed Part 1 of the ABPMR exam
BY MEMBER CATEGORY(IES): (SPECIFY)	WITH CHECKMARK)	Residents	
[] Fellows [] Associates [] Residents [] International		International	
AND/OR BY STATE(S):			
[] All States [] Specific States Only (PLEASE	SPECIFY BELOW:)		
AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OF SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY			
		MAIL OR I	FAX COMPLETED ORDER AND PAYMENT
Ten working days from receipt of sample in form are required for approval and fulfillm I have read and agree to abide by the AAPM&R Mailin listed on page 12 and accept the charges above.	ent.	Phone: (84	5528, Chicago, IL 60694-5528 7) 737-6000 :: (847) 563-4191 r.org

DATE

AAPM&R Job and Fellowship Fair



About the Job and Fellowship Fair



San Diego, CA November 11, 2020

- Doors open at 6:30 pm
- Doors close at 9 pm

(Times subject to slight variations)

Take advantage of a captive audience at the AAPM&R Annual Assembly by participating in the largest PM&R-specific job and fellowship fair.

Deadline for application submission: October 28, 2020.

The AAPM&R Job and Fellowship Fair is held one day prior to the Annual Assembly on November 11, 2020 The Annual Assembly is November 12-15, in San Diego, CA. **Please make your hotel and air travel reservations with this in mind.** The Job and Fellowship Fair is designed to facilitate the face-to-face exchange of information between individuals looking to hire PM&R physicians and those seeking positions. Employers must provide their own signage and should have literature available that describes their location, facility, programs, and available positions.

Fee Provides

- Booth identification signage
- 1 (6 foot) table
- 2 chairs
- Garbage receptacle
- Partitioned booth space and skirted table
- 1 easel available upon request.
- Employers may have a maximum of 3 representatives per table reserved. (additional badges may be purchased)
- Institution listed on the AAPM&R website (deadlines apply)

Additional Information

- Setup time: 4 pm-6 pm on Wednesday, November 11, 2020
- Tear down: 9 pm-9:30 pm on Wednesday, November 11, 2020
- Tabletop displays may not be more than 4 feet tall or 6 feet wide.
- Employers may not block other booths with signage; you must stay within your booth dimensions. You have the opportunity to acquire additional booths, if available.
- To increase awareness of your institution prior to the Job and Fellowhip Fair, employers can rent, for an additional expense, a preregistrant attendee list.
- Any additional needs will be at the expense of the employer.
- An exhibitor service manual will be available July 2020.

Sign up online at: https://shows.Map-dynamics.com/aapmr2020/?register

Stand OUT at the Job and Fellowship Fair!

Find out about sponsorships opportunities by contacting careerservices@aapmr.org.



Job and Fellowship Fair Participation Opportunities



November 11, 2020 6:30 pm-9 pm **San Diego, California**

\$825

\$550

Booths

Show Guide

10'x 10' (Premium Booth)	\$1,625
8' x 10' — on or before May 1, 2020	\$925
8' x 10' — after May 1, 2020	\$1,190

AAPM&R will provide a show guide to the Job and Fellowship Fair attendees in

both print and digital formats to help guide them and enhance their experience. Include an ad to promote your practice or institution! Publication Size: 5" x 9"

Sponsorship Opportunities

Logo on the Online Floorplan	
Pre-Job and Fellowship Fair Mailing	List

Aisle Signs include logo on up to 5 aisle signs



\$250 \$775

\$1,500

\$3,000

3-3'x3' Branded floor decals



at Job and Fellowship Fair



Branded water cooler stations at Job and Fellowship Fair (priced per station)

Full Page (4" x 7.75": no bleed) Half Page (4" x 3.75": no bleed)



at Job and I chowship I all (priced per station

Overall Job and Fellowship Fair Event Sponsor \$15,000

• 1 meter board in a high traffic area at event

- Timeter board in a might traine area at e
- 2-branded water coolers
- 1 full page ad in show guide
- 3-2'x2' floor decals at Job and Fellowship Fair
- · Acknowledgment on all signage at event
- · Acknowledgment in show guide, on website and in mobile app

Sign up online at: https://shows.Map-dynamics.com/aapmr2020/?register



PM&R Panels



- Surveys
- Market Research
- Advisory Panels
- Focus Groups



How Does PM&R Panels Work?

PM&R Panels is a forum of PM&R physicians based on criteria your organization selects. The American Academy of Physical Medicine and Rehabilitation (AAPM&R) will work with your organization to define goals and identify the appropriate panel(s). The criteria for the panels is based on various data points AAPM&R member physiatrists have self-identified as part of their member profile. PM&R Panels have a maximun of 500 PM&R physicians. (The panel size is dependent on desired criterion.)

Available Criterion for PM&R Panels:

- In-training PM&R physicians
- Practicing PM&R physicians
- Subspecialty certification
- Years in practice
- Primary practice setting
- Core clinical focus
- Primary clinical areas of care

Pricing	Industry Relations Council (IRC) Participant	Non-IRC Participant
Survey Option A: Up to 5 questions with executive summary Maximum of 2 open-ended questions	\$5,000	\$7,500
Survey Option B: Up to 10 questions Maximum of 4 open-ended questions	\$7,500	\$9,000

^{*}Please call (847) 737-6048 for details or alternative models.

PM&R Panels Order Form



Sponsor Name:
Primary Contact Name:
Primary Contact Phone:
Primary Contact Email Address:
PM&R Panel Criteria Selection
What are your primary goals for using PM&R Panels?

Please select as many of the following criteria as applicable. The criteria aligns with information AAPM&R member physiatrists have self-identified as part of their member profile. PM&R Panels can contain up to 500 PM&R physicians. The panel size is dependent on desired criterion, and AAPM&R will work with you to develop an appropriate panel based on your selections.

Member Category:

2.

3.

Practicing Physicians Residents All Residents: PGY4 Residents: PGY3

Residents: PGY1-2

Years in Practice:

(Only applicable for the Practicing Physician group)

> 1-10 years 11-20 years

21-30 years

31-40 years

More than 40 years

Primary Practice Setting:

Private, Multispecialty Group Practice

Private, Solo Practice

Private, PM&R-only Practice

Hospital Academic

V۸

Employed by Insurance

Subspecialty Certification:

Brain Injury Medicine

Hospice and Palliative Medicine

Neuromuscular Medicine

Pain Medicine

Pediatric Rehabilitation Medicine

Spinal Cord Injury Medicine

Sports Medicine

Core Clinical Focus:

Central Nervous System Rehabilitation

General and Medical Rehabilitation

Musculoskeletal Medicine

Pain Medicine and Neuromuscular

Medicine

Pediatric Rehabilitation/ Developmental Disabilities

Primary Areas of Care:

Brain Injury Rehabilitation

Cancer Rehabilitation

Cardiopulmonary Rehabilitation

 $Complementary {\color{red}\textbf{--}} Alternative$

Medicine

Disability/Impairment Assessment

Electrodiagnostic Medicine

Geriatric Rehabilitation

Hospice and Palliative Medicine

Manual Medicine

Neuromuscular Medicine

Occupational Rehabilitation

Orthopedic Rehabilitation

Pain Medicine: Interventional

Pain Medicine: Non-Interventional

Pediatric Rehabilitation

Prosthetics & Orthotics

Rheumatological Rehabilitation

Spinal Cord Injury Medicine

Spine Medicine: Interventional
Spine Medicine: Non-Interventional

Sports Medicine

Stroke/Neurological Rehabilitation

We can help identify your target audience!

Rules & Regulations

- · No identifying information will be associated with responses.
- AAPM&R reserves the right to limit the number of surveys distributed in any given month.
- Follow-up questions such as: "if not, please explain," count as one question.
- Multiple choice questions are limited to 7 response options per question.
- Sponsors are encouraged to provide ranges for answers, when possible, instead of allowing for an open-ended response.
- The maximum number of questions is 10, plus 1 identifying question.
- The survey will remain open for 2 weeks (including weekends).
- The price includes executive summary in a PDF format, including openended responses.
- Results are for the sponsor's internal use only; no results may be included in externally-published materials without the expressed written consent of the American Academy of Physical Medicine and Rehabilitation (AAPM&R).

AAPM&R must review and approve all survey materials prior to launch are
reserves the right not to initiate the survey.

l,
represent organization sponsor
and hereby agree with the defined rules and regulations.
Name Date
Total \$ (Must be received in Advance)
Total payment in U.S. funds is due with this form.
☐ Charge to the following: ☐ AMEX ☐ MASTERCARD ☐ VISA ☐ DISCOVER
Card No.
Expiration Date /
By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined.
Cardholder's Name (please print name as it appears on card)
Signature (required for credit card payment and processing)

Cancellation Policy

Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated. Note: All cancellations must be made in writing.

Mail or Fax application and payment to:

AAPM&R Advertising, P.O. Box 95528, Chicago, IL 60694-5528 or Secure Fax: (847) 563-4191

For more information, please contact Sharon Popielewski at (847)737-6048 or email **spopielewski@aapmr.org**.

Webinar Opportunities



Sponsored Webinar Series

AAPM&R is pleased to offer organizations the ability to host a webinar for our members. Each webinar may be up to 30 minutes in length, with an additional 10 minutes for Q&A, and may feature 1–2 speakers. AAPM&R will work to schedule the webinars to allow for maximum participation from all time zones. Each sponsor may present the sponsored webinar 2 times within a 24-hour period for single fee.

Webinar Request Form ☐ Yes, I would like to host a webinar: Contact Name Organization Address City State Phone Email Date Topic **Webinar Fees** ■ \$9,500 Per webinar fee as outlined for Industry Relations Council (IRC) Participants ☐ \$15,000 Basic webinar fee as outlined for non-IRC Participants \$1,000 Live capture of webinar for host's internal use (optional) ■ \$9,500 Live capture and hosting on (or linking from) AAPM&R website for 1 year (optional) (Fees and details are subject to change. Sponsors are encouraged to schedule multiple Webinars per year to build awareness. Webinar fee will be reduced by 10% for those scheduling 2 or more Webinars.) Subtotal from above **Promote Your Webinar** (Sponsors may want to promote the webinar to AAPM&R members through a number of channels.) ■ \$2,300 Box advertisement in 2 weekly digital newsletters (sponsor to provide artwork) **\$1.155** Advertisement in AAPM&R's printed newsletter, The Physiatrist (sponsor to provide artwork: 8" w x 41/8" h) **\$2,300** Mailing list rental (8,000 member names. AAPM&R must approve mailing list) Subtotal from above

TOTAL



Method of Payment (must be paid in advance)

lotal payment in U.S. funds is due with this form.
☐ Enclosed is check # made payable to AAPM&R
☐ Charge to the following: ☐ AMEX ☐ MASTERCARD ☐ VISA ☐ DISCOVER
Card No.
Expiration Date /
By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined.
Cardholder's Name (please print name as it appears on card)
Signature (required for credit card payment and processing)

For more information, contact:

Sharon Popielewski Director Business and Resource Development, AAPM&R (847) 737-6048 spopielewski@aapmr.org

Mail or Fax application and payment to:

AAPM&R Advertising OR Secure Fax: (847) 563-4191 P.O Box 95528 Chicago, IL 60694-5528

Cancellation Policy

Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated. NOTE: All cancellations must be in writing.

Advertising Specifications/ Term and Conditions

Web Specifications

- Please send a copy of this form and your advertisement to corporatesupport@aapmr.org for approval
- AAPM&R will place your ad based on your target audience and space availability.
- Advertising space is limited, and multiple ads can appear on a page at the same time.
- All ads must be submitted no later than five days prior to launch date.
- AAPM&R will provide the advertiser with page view statistics.

Digital Specifications

- Rotating images on interior pages need to be done in animated GIF or HTML5 format.
- Static image only for Annual Assembly home page ads
- Static image only for e-newsletter (AAPM&R Connection)
- File formats accepted: PNG, GIF, JPG
- · Resolution: 72 pixels per inch
- Advertisements can be linked to the company's website.

Classified Advertising—Employment ONLY

Graphics, logos, and borders are not permitted. Box numbers are not offered.

Orders must be submitted in writing, and payment must be made in advance.

Email ad text to careerservices@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.

Classified advertisements over 100 words will be charged an additional \$2 for each extra word. The following should be counted as one word:

- All single words
- · Hyphenated words
- Two initials of a name
- URL address
- · Single or group of numbers
- · Abbreviations

Display Advertising

Display advertisements may be purchased in various sizes in black and white or in four-color process.

- Email ad text to corporatesupport@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.
- Digital submission of print-ready ads required—PDF Format [PDF/X-1a:2001] required file type. Faxed advertisements are not accepted.
- Advertising insertions requiring typesetting are subject to additional charges.
- · Location (placement) of the ad is at the discretion of AAPM&R.
- Trim size: 9" w x 12" h
- · Binding method: saddle-stitched
- · Halftone screen: 150 lines per inch



The American Academy of Physical Medicine and Rehabilitation (AAPM&R) accepts advertising in certain venues and publications. Advertising revenue is used to support the activities of AAPM&R.

The appearance of advertising does not indicate or imply endorsement of the advertised company or product, nor is advertising ever allowed to influence content. Members and patients count on AAPM&R to be an authoritative, independent voice in the world of science and medicine. Public confidence in our objectivity is critical to carrying out our mission. As such, "advertisement" must be placed on the ad to be included on the AAPM&R website or e-communication.

Advertising Acceptance

- AAPM&R has the right to refuse any advertisement that, in its sole discretion, is incompatible with its mission or inconsistent with the values of members, the publication/website or the organization as a whole, and to stop accepting any advertisement previously accepted. Ads are subject to review by AAPM&R. Advertisements new to AAPM&R require preapproval before they can appear.
- Advertisers may be required to submit supporting documentation to substantiate claims. For products not regulated by the U.S. Food and Drug Administration or other government agency, technical and/or scientific documentation may be required.
- AAPM&R shall not act as a broker for any product or service provided directly by the purchaser (or their clients).
- 4. While AAPM&R welcomes and encourages information-rich advertising, advertisements, advertising icons, and advertiser logos must be clearly distinguishable from content and may require special labeling to distinguish them as such.
- Ad design cannot replicate existing design on www.aapmr.org that makes it appear to be part of the non-advertisement content.
- Cancellations must be received in writing seven days prior to run date.
 All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated.
- AAPM&R reserves the right to determine advertisement placement. AAPM&R will discuss with advertiser prior to placement.
- 8. The following online advertising formats are prohibited:
 - · Pop-ups and floating ads
 - Advertisements that collect personally identifiable information from visitors without their knowledge or permission
 - Ads that extend beyond the ad space or interfere with content or send visitors to another site without intentional visitor interaction (eg, ads that expand upon incidental mouse-over).
- $9. \quad \text{In addition, AAPM\&R specifically prohibits advertisements from including:} \\$
 - Specific employment details such as salary and compensation information.
 - Membership recruitment mailings or related promotions for external organizations
 - Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-sponsored membership programs/ services provided by commercial firms
- AAPM&R prohibits the use of member names and addresses for on-site visits to members' homes/offices for any reason

AAPM&R's published advertising policies are not exhaustive and are subject to change at any time without notice.

Guidelines for Submission of Print Advertising/Corporate Logos



File Requirements

DIGITAL ADS: SUPPORTED LAYOUT/APPLICATION FILES

- Press-optimized PDF File Format Required [PDF/X-1a:2001]
- Microsoft Word (AD COPY ONLY subject to additional typesetting charges)
 - Ads should be designed and saved at 100% size.
 - All elements must be placed. Include all fonts, logos/ artwork, and images used with your ad submission.
 Do not embed logos or images in your ad.

Corporate Logos: Acceptable File Formats PRINT

- Adobe Illustrator eps. file or Adobe Illustrator ai. file (preferred)
- 100%, 300 dpi TIFF File

COLOR PROFILES

 CMYK or grayscale accepted (NO Pantone® match colors accepted—please be sure to convert all artwork to the appropriate color profile)

IMAGE RESOLUTION

 300 dpi is required for all image files. 72 dpi files are not acceptable; ads or placed artwork supplied as such will be returned.

FOR EPS GRAPHICS/IMAGES

- · Convert all fonts to outlines.
- Do not nest EPS files in other EPS files.

FONTS

Embed all fonts or include all fonts in packaged files.

- No True Type
- Font information should include name.

NOTE: Advertisements supplied as Microsoft Word files may be subject to additional typesetting charges. Do not embed logos or images in your Microsoft Word document. Advertisements emailed as text files are subject to additional typesetting charges.

WEB

• 72 dpi PNG, GIF, or JPG File

DO NOT copy/use images, scans, or logos/art from your company's website. Include all fonts, images/photographs, logos/artwork.

Additional Instructions

SINGLE PAGE ADS/SPREADS

- Build pages to trim size and extend bleed at least 1/8 inch (0.125 inch) beyond trim.
- Spreads: Supply single pages (Document size must equal the size of a single page or spread size.)
- Halftone screen: 150 lines per inch (300 dpi). Pricing is based on 4-color advertisement.

FOUR COLOR ADS

 Color graphics/images must be in CMYK mode. No Pantone® match colors.

Important Additional Instructions

Advertisements supplied to AAPM&R that require additional typesetting, edits, layout, color separation, or film work are subject to additional charges. AAPM&R reserves the right to decline, withdraw, or edit advertisements not in keeping with AAPM&R's guidelines of digital advertisement submission.

Customer will be notified of additional incurred costs for any necessary production services (production of proofs, typesetting, digital alterations, etc).

Email/Fax/Mail Insertion Order(s) To:

AAPM&R Advertising PO Box 95528

Chicago, IL 60694-5528 Phone: (847) 737-6000

Fax: (847) 563-4191

corporatesupport@aapmr.org

www.aapmr.org