# aapm&R



# **Media Kit**

About AAPM&R

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# American Academy of Physical Medicine and Rehabilitation



American Academy of Physical Medicine and Rehabilitation (AAPM&R) is the national medical society representing more than 8,000 physicians who are specialists in the field of physical medicine and rehabilitation (PM&R). **PM&R** physicians are nerve, muscle, bone, and brain experts who treat injury or illness nonsurgically to decrease pain and restore function.



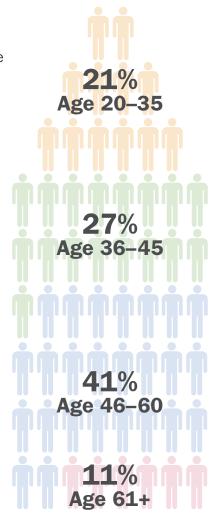
Physical medicine and rehabilitation (PM&R), also called physiatry, is the branch of medicine emphasizing the prevention, diagnosis, and treatment of disorders – particularly related to the nerves, muscles, and bones – that may produce temporary or permanent impairment.

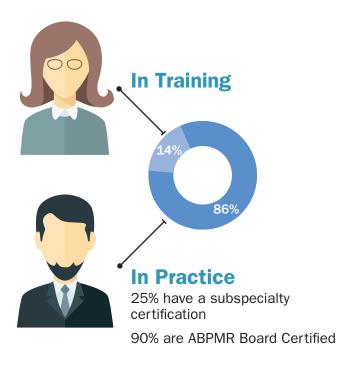
PM&R is one of 24 medical specialties certified by the American Board of Medical Specialties. PM&R provides integrated care in the treatment of conditions related to the brain, muscles, and bones, spanning from traumatic brain injury to lower back pain.

#### What is a rehabilitation physician?

Rehabilitation physicians are nerve, muscle, and bone experts who treat injuries or illnesses that affect how you move. Rehabilitation physicians have completed training in the medical specialty physical medicine and rehabilitation (PM&R). They are sometimes referred to as PM&R physicians or physiatrists.

Rehabilitation physicians treat a wide range of problems from sore shoulders to spinal cord injuries. Their goal is to decrease pain and enhance performance without surgery.





#### Council Types (Members can join multiple Councils)

#### Central Nervous System (CNS) Rehabilitation

AAPM&R official Council encompassing members who treat injuries to the central nervous system, including traumatic and nontraumatic onset, and associated sequelae.

#### Musculoskeletal Medicine

AAPM&R official Council encompassing members who treat musculoskeletal and spinal column disorders associated with occupational and sports injuries and age-related dysfunction.

#### General Medical Rehabilitation

AAPM&R official Council encompassing members who handle all rehabilitation issues not identified in other Councils, including rehabilitation of major trauma, acquired cardiovascular, pulmonary, oncology, and pulmonary disorders, geriatrics, amputation, and burns.

#### Pain/Neuromuscular Medicine

AAPM&R official Council encompassing members who treat chronic, painful conditions involving the central and peripheral nervous systems and musculoskeletal system, either traumatic, nontraumatic, or acquired.

#### Pediatric Rehabilitation/Developmental Disabilities

AAPM&R official Council encompassing members who care for childhood-onset disabilities from birth through adulthood.

# **Digital Advertising Opportunities**



#### **Website Banner Ads**

#### **AAPM&R** website

The Academy's 8,000+ members visit the pages of the AAPM&R website to learn about clinical topics, health care news, AAPM&R events, employment opportunities, and more. Patients and family members search the website for information on clinical topics and PM&R physicians. With thousands of visits each month, take advantage of advertising on the AAPM&R website and reach a worldwide audience of PM&R physicians and the patients they serve.



NEW! Homepage Footer–Horizontal (970 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



Landing Page Box

(300 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)



Internal Pages Box

(180 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

#### **Annual Assembly Website**

The AAPM&R Annual Assembly Website is the main source for the most up-to-date information regarding the Annual Assembly. With some of the most active pages on the AAPM&R website, the Annual Assembly website is the attendee's go-to to learn about the educational programming, networking opportunities, and all the events occurring at the Annual Assembly. Exhibitors and sponsors also visit the pages of the Annual Assembly site for information on the technical exhibition and ways to get involved.

Included in the price is an add on of the Annual Assembly site Internal pages. **\$3,000/per month** 



Main Page Box

(300 x 250 pixels)
(NOT SHOWN AS ACTUAL SIZE;
PROPORTIONAL REPRESENTATION ONLY)



Internal Pages Box (180 x 250 pixels)

(NOT SHOWN AS ACTUAL SIZE; PROPORTIONAL REPRESENTATION ONLY)

#### **Advertisement Sizes**

- Homepage Footer Advertisement (970x250 pixels)
- Landing Pages Box Advertisements\* (300x250 pixels)
  - To the right of the main header on the page
  - 7 landing pages in all to choose from
- Internal Pages Box Advertisements-Skyscraper Advertisements may be available\* (180x250 pixels)
  - Left column to the side of the main content
  - Internal pages are considered the sub pages of the landing pages
- \* Multiple Ads may be placed; ads will rotate if more than one placed.

#### **Advertising Bundle Options** (per month)

- 1. 1 Landing Page and all internal pages under that landing page \$1,500
- 2. Homepage Only **\$2,000**
- 3. All 7 Landing Pages Only \$3,000
- 4. All Internal Pages Only \$3,000
- 5. Homepage, All 7 Landing Pages, and all Internal Pages **\$6,500**



For ad specifications, please see page 20.

## **Digital Advertising Opportunities**



#### E-Newsletters

#### **AAPM&R Connection E-Newsletter**

AAPM&R Connection is an electronic member communication for timely Academy updates. The e-message is delivered to all members' email inboxes weekly. Content includes updates on events, Academy and specialty news, AAPM&R product advertisements, information on policy and legislation related to PM&R, and more.

Frequency Weekly Average Distribution 8,500 Average Open Rate 30% Pricing \$750/issue

#### **NEW! Sponsored Content**

AAPM&R is now offering the opportunity to promote your organization's latest achievements and innovations. Help AAPM&R educate our membership to the latest discoveries, accomplishments and milestones of Academy supporters.

Option 1 Title, picture and 35 words of text Option2 Title and 45 words of text

Pricing \$950/issue

Website add on \$250/article for 60 days

IPC participants receive a 10% discount.

#### The PM&R Resident E-Newsletter

Developed by residents for residents, the role of the PM&R Resident e-newsletter is to provide information that helps the Academy's residents to develop informed opinions on subjects that will affect their professional and, in some instances, their personal lives.

Frequency Six times a year Average Distribution 1,200

Average Open Rate 40%

Pricing \$1,000/issue

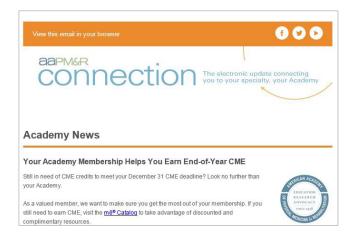
For ad specifications, please see page 20.

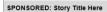
#### Looking to hire a PM&R physician?

Check out the employer options on page 8



E-Newsletter Ad Sizes (600 x 100 pixels) (JPEG or PNG file type only.)





Lorem ipsum dolor sit amet, consectetur adipiscing elit Quisque mollis condimentum lorem non dapibus. Phasellus fermentum mauris ut sapien pharetra, yet mollis ex dictum. Vestibulum portitior condimentum mi, eu conque ante rhoncus ac. Read More





All ads and sponsored content are subject to approval by AAPM&R.

National Champion

# **Digital Advertising Opportunities**



#### **Council Info E-Newsletters**

Space is limited in AAPM&R e-newsletters.

Secure your presence today.

#### **AAPM&R Council Info E-Newsletters**

AAPM&R Member Councils have been established as a way for AAPM&R member communities to network, share best practices, and relay information from the membership to the Academy leadership and for the Academy to provide the most-up to date information to the council communities. One of the ways this is accomplished is through the Council info e-newsletters which are quarterly newsletters sent to all members who belong to a particular council. Members are able to belong to as many Member Councils as they would like and are then sent the corresponding e-newsletter each quarter.

Frequency Quarterly Pricing \$1,000/issue

#### The Neural Network

(Central Nervous System Rehabilitation Council) Average Distribution 1,400

Average Open Rate 30%

#### The Networker

(General and Medical Rehabilitation Council)

Average Distribution 1,400

Average Open Rate 30%

#### Core

(Musculoskeletal Medicine Council)

Average Distribution 2,600

Average Open Rate 37%

#### The Needler

(Pain/Neuromuscular Medicine Council)

Average Distribution 2,400

Average Open Rate 33%

#### Pediatric Passages

(Pediatric Rehabilitation/Developmental Disabilities Council)

Average Distribution 500

Average Open Rate 37%

For member council descriptions, see page 2.

## **Annual Assembly Info E-Newsletters**

#### **Annual Assembly E-Newsletters**

AAPM&R Annual Assembly is the largest annual gathering of PM&R physicians. The E-Newsletter highlights speakers and events that take place during the Annual Assembly. The E-Newsletter contains the most up-to-date on the Annual Assembly with more than 100 educational sessions and more than 175 exhibiting companies.

Average Distribution 3,700 Average Open Rate 58%

Pricing \$1,500/issue



# Print Advertising/ Membership Mailing List Rental



#### **Print Publication**

#### The Physiatrist newsletter

The Physiatrist is the official membership publication of the American Academy of Physical Medicine and Rehabilitation (AAPM&R). Published 10 times each year, our newsletter updates the AAPM&R membership on Academy activities and programs, legislative actions, practice and socioeconomic issues, educational courses, specialty developments, and employment opportunities.

For pricing and ad size options, see the main advertising form on page 11.

Issue Dates	Closing Date
February	January 2
March	February 1
April	March 1
May	March 31
June	May 1
July	June 1
August	June 30
September	August 1
October/November	September 1
December/January 2018	November 1

### **Membership Mailing List Rental**

#### **Membership Mailing List**

The American Academy of Physical Medicine and Rehabilitation (AAPM&R) offers mailing lists to rehabilitation-oriented institutions, organizations, publishers, and businesses wishing to advertise their conferences, products, publications, and services to AAPM&R members. This is an opportunity to reach a world-wide audience of more than 8,000 physiatrists.



#### **Membership Categories**

**Fellows** 

Passed both parts of the American Board of Physical Medicine and Rehabilitation (ABPMR) Exam

Associates

Completed their residency training or passed Part 1 of the ABPMR exam

Residents

International

PM&R, The Journal of injury, function, and rehabilitation PM&R is the official scientific journal of AAPM&R.

For more information, contact (for non-employers only) Bob Heiman at bob.rhmedia@comcast.net or (856) 673-4000.

## **Other Opportunities**



### **Annual Assembly Opportunities**

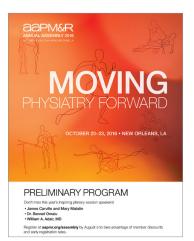
Preliminary Program advertising page 9

Official Program advertising page 9

Pre/Post registrant list rental page 10

Annual Assembly Website banner ads page 3

Annual Assembly Attendee E-Newsletter page 5



For more information on Annual Assembly Advertising Opportunities, contact:

For more information on Exhibits and Sponsorships, contact:

Conventus Media: Lisa Koch (Ikoch@conventusmedia.com) or Kathleen Nooan (Knoonan@conventusmedia.com)

### **Employment Specific Opportunities**

Career Corner E-Newsletter page 8

The Physiatrist Newsletter page 8

2017 AAPM&R Job and Fellowship Fair page 8, 14

Job and Fellowship Board page 8

## **Other Opportunities**



### **Employment Specific Opportunities**

#### Career Corner E-Newsletter

Add more value to your Job and Fellowship Board post by also including it in the *Career Corner* Employment-only e-newsletter. Distributed monthly to more than 8,000 PM&R physicians, **this opportunity is available through the Job and Fellowhip Board only**.

Logon today at jobboard.aapmr.org/employees

Average Distribution 8,600 Average Open Rate 35% Frequency Monthly Pricing \$225/issue

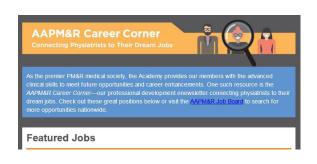
#### The Physiatrist newsletter (see page 6)

Display advertisements
Classified advertisements (employment related only)

#### 2017 AAPM&R Job and Fellowship Fair

Wednesday, October 11, 2017, Denver, CO

The AAPM&R Job and Fellowship Fair is held one day prior to the Annual Assembly. The Job and Fellowship Fair is designed to facilitate the face-to-face exchange of information between individuals looking to hire PM&R physicians and those seeking positions. Employers must provide their own signage and should have literature available that describes their location, facility, programs, and available positions. **Please find more infomation on page 14.** 





### **Looking for Job and Fellowship Fair Sponsorship Opportunities, contact:**

careerservices@aapmr.org or (847) 737-6000

#### **Job and Fellowship Board**

The AAPM&R Physiatrists' Job and Fellowship Board is the premier electronic recruitment and leading job search resource **for physiatrists only!** Set up an account in minutes and post you open position immediately. Browse the resume database and search for your ideal candidates

#### **NHCN**

AAPM&R is a member of the National Healthcare Career Network (NHCN), a network of 300 premier associations. How does this benefit your recruitment efforts? Choosing an NHCN package will allow your position to be posted on other relevant job boards, increasing your exposure to ideal candidates!

For more information on the NHCN, please contact careerresources@aapmr.org.

# Visit the Job and Fellowship Board at:

jobboard.aapmr.org/ employers

#### New! The Fellowship Database has a new home on the Job and Fellowship Board.

Looking to advertise a Fellowship? Contact us at (847) 737-6038 or careerservices@aapmr.org for more information.

# **Preliminary** and **Official Program Advertising Options**



American Academy of Physical Medicine (AAPM&R) Annual Assembly and Technical Exhibition Colorado Convention Center, Denver, CO, October 12–15, 2017

Preliminary Program DistributionOfficial Program Distribution10,000+3,000+

Save more when you advertise in both AAPM&R Annual Assembly publications. Make the most of your advertising dollar by taking advantage of this special offer.

Reserve your space today!

# **SAVE 10%** When advertising in both programs

#### **Exhibitor Net Rates**

	PRELIMINARY Program*	OFFICIAL Program*
FULL PAGE	US \$4,100	US \$3,200
1/2 PAGE	US \$2,700	US \$2,200
1/4 PAGE	US \$2,100	US \$1,800
INSIDE FRONT COVER	US \$9,500	US \$9,500
INSIDE BACK COVER	US \$9,500	US \$9,500
BACK COVER	N/A	US \$13,500
COVER TIP	N/A	US \$15,000

<sup>\*</sup> To qualify for discounted exhibitor rates, organizations must have a signed exhibitor contract on file with AAPM&R.

#### **CLOSING DEADLINES**

- ☐ Preliminary Program, March 27, 2017
- ☐ Combination Package (Preliminary and Official Program) March 27, 2017
- ☐ Official Program, July 24, 2017

Please complete form on page 11.

#### **Nonexhibitor Net Rates**

	PRELIMINARY	OFFICIAL
	PROGRAM	PROGRAM
FULL PAGE	US \$4,900	US \$3,800
1/2 PAGE	US \$3,100	US \$2,500
1/4 PAGE	US \$2,400	US \$2,000

To reserve your advertising space, please submit your completed form by the deadline(s) listed in the Closing Deadlines. Please see website for expanded opportunities (www.aapmr.org).

NOTE: If your advertisement mentions giveaways, the Academy policy only permits exhibitor giveaways that are educational and modest in value. (Nonprofit exhibitors are excluded from this policy.)

No cancellations accepted or refunds issued after closing date(s)

#### FAX/MAIL FORM TO:

Mail application and payment to: AAPM&R Annual Assembly Advertising

PO Box 95528

Chicago, IL 60694-5528 Fax: (847) 563-4191

#### AAPM&R CORPORATE SUPPORT

Phone: (847) 737-6000

Email: corporatesupport@aapmr.org

AAPM&R values your advertising business and will work with you to meet your media objectives. For detailed information on how the AAPM&R can fit into your marketing plans or for more information on Annual Assembly advertising, contact AAPM&R.

No cancellations accepted or refunds issued after closing dates.

# **Annual Assembly Registrant Mailing List Information**



To order the mailing list, please complete the information on page 9, and either mail, email, or fax with a sample of the materials you wish to distribute. American Academy of Physical Medicine and Rehabilitation (AAPM&R) requires preapproval of materials to be distributed to its meeting registrants and is the sole judge of the suitability of materials. **Email addresses are not included.** *A separate form is required for each mailing list use request.* 

Lists will be processed starting mid-June 2017. Call (978) 777-8870 ext. 1.

#### **List Rental Information**

- Approval of mail piece is necessary prior to list fulfillment.
- Lists are available for one-time use only.
- Electronic (Excel format) only.
- Payment must be received in advance.
- · For additional information, see attached guidelines.

Please note: Academy policy only permits exhibitor giveaways that are educational and modest in value. This policy does not apply to nonprofit exhibitors or to exhibitors outside of the health care sector. Information on mailing piece must adhere to this guideline.

#### **AAPM&R Terms And Conditions**

American Academy of Physical Medicine and Rehabilitation (AAPM&R) registrant names and addresses are proprietary and are protected by copyright.

AAPM&R is the sole owner of the names and addresses and rents its mailing list electronically for one-time use for each approved request. Lists may be provided for a fee to organizations, publishers, and businesses wishing to promote products and services to AAPM&R members. AAPM&R requires preapproval of all items to be mailed and is the sole judge of the suitability of materials for mailing to its members. AAPM&R reserves the right to deny requests where the purpose or use may not be considered in the best interests of AAPM&R or its members.

AAPM&R will not be bound by conditions printed or appearing on order blanks or copy instructions that conflict with provisions of this rate card.

Rental of AAPM&R mailing lists to vendors and outside entities does not constitute an endorsement or guarantee of the product or service being marketed. Unless expressly agreed by AAPM&R in writing, any representation by the buyer(s) and/or his client(s) or agent(s), whether overt or implied, of AAPM&R endorsement or guarantee of a product or service is prohibited.

# AAPM&R specifically prohibits use of its membership names and addresses for the following purposes:

- Copying and entering names and addresses from the provided lists into a client's computer
  database for any purpose; this applies to duplication and/or storage in any form by any
  means, electronic, mechanical, photocopying, recording, or otherwise. Violations are subject
  to prosecution under federal copyright laws.
- · Membership recruitment mailings or related promotions for external organizations

#### **Rental Cost**

PRE Annual Assembly Registrant List (US \$1,000 NET) POST Annual Assembly Registrant List (US \$1,000 NET)

NOTE: PLEASE PROVIDE ALTERNATE EMAIL ON ADVERTISING ORDER FORM (IF DIFFERENT FROM CONTACT):

Visit http://www.aapmr.org for all advertising and sponsorship opportunities. For detailed information on how AAPM&R can fit into your marketing plans or on the Annual Assembly registrant mailing lists, contact:

Conventus Media

Chris O'Connell coconnell@conventusmedia.com Office: (978) 777-8870 ext. 1 Cell: (978) 239-1153

- Announcements of educational programs, equipment, or other products and services
  not related in some way to the field of physical medicine and rehabilitation except for
  specific AAPM&R-supported membership programs/services provided by commercial firms
- Use of member names and addresses for on-site visits to members' homes/offices for any reason

#### In Addition:

- AAPM&R shall not act as a broker, through providing its membership mailing lists, for any
  product or service provided by the purchaser or their clients of the mailing lists.
- Direct mailing list brokers or other third parties soliciting the AAPM&R membership mailing lists on behalf of a client assume total responsibility for timely payment to AAPM&R, regardless of the client's payment standing with the broker or third party.
- Use of the list is one-time only and limited exclusively to the specific offer or service
  as described in the mailing sample submitted in conjunction with the order form.
- Payment is required prior to list fulfillment.

AAPM&R does not provide email addresses or authorize usage of Academy email lists. The use of the AAPM&R membership names and addresses in any of the ways prohibited above shall be cause for, at a minimum, permanent disqualification of the buyer(s) and/or his client(s) or agent(s) from use of the AAPM&R membership mailing list. Violation of this policy as set forth above may also be grounds for legal action.

Please allow 10 business days to process orders.

# **Advertising Order Form**



Company Information (Please Print Throu	GHOUT)		Advertising Agency Infor	<b>mation</b> (IF APPLICABLE)
CONTACT NAME			CONTACT NAME	
COMPANY NAME			COMPANY NAME	
MAILING ADDRESS/BILLING ADDRESS	P.O. BOX NUMBE	ER (IF APPLICABLE)	MAILING ADDRESS/BILLING ADDRESS	P.O. BOX NUMBER (IF APPLICABLE)
CITY, STATE OR PROVINCE/ZIP OR POSTAL CODE			CITY, STATE OR PROVINCE/ZIP OR POST	TAL CODE
PHONE	FAX		PHONE	FAX
EMAIL			EMAIL	
Website Banner Ads: (Bundle descriptions on page 3)  Bundle 1: \$1,500  Bundle 4: \$3,000  Bundle 2: \$2,000  Bundle 5: \$6,500  Bundle 3: \$3,000  Preferred Start Date (note: this process takes a minimum of 5 business days)  Annual Assembly Site ads: \$3,000  Preferred Start Date (note: this process takes a minimum of 5 business days)  Connection—Standard ad: \$750/issue Connection—Standard ad: \$750/issue Connection Sponsored Content ad: \$950/issue Website add on (sponsored content only) \$250/article for 60 days  Council info e-newsletter: \$1,000/issue Specify which Council  Resident e-newsletter: \$1,000/issue Specify which Issue  URL address if you want the ad linked to the company's website		ent Ads ONLY) – sertion (\$2 for each a s only*, see below for sponsible for designing you "x 12," add ¹/8" bleed) in either black and v  DISPLAY AD SIZE  (3 ¹/8" w x 4 ¹/8" h)  \$825  Jul  Au  Se  Oc	additional word) r pricing) ur display ad and sending it to AAPM&R. S2,500 color S2,000 B&W white or four-color  E B DISPLAY AD SIZE C	Annual Assembly Opportunities  Preliminary and Official Program  Advertising (see pricing on page 9)  PLEASE COMPLETE BY THE CLOSING DEADLINES  Preliminary Program, March 27, 2017  Combination Package (Preliminary and Official Program)  March 27, 2017  Official Program, July 24, 2017  AD SIZE  FULL PAGE (8½" w X 11"h)  PREMIUM SPOT  1/2 PAGE (7½" w X 5"h)  ADVERTISING COMPANY (PLEASE CHECK APPROPRIATE BOXES BELOW)  ANNUAL ASSEMBLY EXHIBITOR  NONEXHIBITOR (NOTE: Nonexhibitors must pay premium on all rates.)  Registrant Mail List  PRE Annual Assembly Registrant List (US \$1,000 NET)  POST Annual Assembly Registrant List (US \$1,000 NET)  EMAIL LIST TO (IF DIFFERENT FROM CONTACT):

#### MAIL or FAX APPLICATION AND PAYMENT TO:

AAPM&R Advertising P.O. Box 95528

Secure Fax: (847) 563-4191

Chicago, IL 60694-5528

AAPM&R values your advertising business and will work with you to meet your media objectives. For detailed information how the AAPM&R can fit into your marketing plans or for more information on AAPM&R website advertising, contact: AAPM&R Corporate Support at (847)737-6000 or email corporatesupport@aapmr.org.

#### **CANCELLATION POLICY**

Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated. **Note:** All cancellations must be made in writing.

#### TOTAL \$\_\_\_

METHOD OF PAYMENT (MUST BE RECEIVED IN ADVANCE)

	וט עט	1011		(1717)	JUI DL I
Total paym	nent in U	.S. funds	is due	with t	his form.

☐ Enclosed is check # \_\_\_\_\_ made payable to AAPM&R. 

]	Charge to the following:	☐ AMEX	MASTERCARD	□ VISA □ DISCOVER	
	Card No.	_	-	-	
	Expiration /				

By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined.

CARDHOLDER'S NAME (PLEASE PRINT NAME AS IT APPEARS ON CARD)

SIGNATURE (REQUIRED FOR CREDIT CARD PAYMENT AND PROCESSING)



# AAPM&R Membership Mailing List Rates & Usage Policy

The American Academy of Physical Medicine and Rehabilitation (AAPM&R) offers mailing lists to rehabilitation-oriented institutions, organizations, publishers, and businesses wishing to advertise their conferences, products, publications, and services to AAPM&R members. This is an opportunity to reach a world-wide audience of more than 8,000 physiatrists.

To assist in your mailing plan, see previous page for member statistics.

#### **Base Rental Rates**

Lists are available for one-time use only and are delivered electronically in Excel format.

	1-1,000 NAMES (MINIMUM ORDER)	EACH ADDITIONAL (100 NAMES)
COMMERCIAL LIST RATES	\$550	\$25
NONPROFIT LIST RATES	\$375	\$20

#### \*Additional Charges

CUSTOMIZED LIST ORDER	COMMERCIAL	\$350
CUSTOMIZED LIST ORDER	NONPROFIT	\$300
EXPRESS PROCESSING	COMMERCIAL/NONPROFIT	\$150

Rates Pricing Example (for 7,000 names:	or Commercial)
First 1,000	= \$550
6,000 (60 x \$25)	= \$1,500
Subtotal	\$2,050
*Customized Charges	\$350
Total	\$2,400

#### **Processing**

The order form, plus a sample of the material you wish to distribute, must be mailed or faxed to AAPM&R for approval. AAPM&R requires preapproval of items to be distributed to its members and is the sole judge of the suitability of materials. There is a required minimum of a 10-day lead time to process list orders from date of order form and sample mailing receipt. Express processing is available for an additional cost. Express lists will be processed within 5 business days. Payment must be received in advance of delivery of AAPM&R membership list.

#### **Usage Policy**

AAPM&R membership names and addresses are proprietary and are protected by copyright. AAPM&R is the sole owner of the membership names and addresses and rents its mailing list electronically for **one-time use** for each approved request. Lists may be provided for a fee to rehabilitation-oriented institutions, organizations, publishers, and businesses wishing to promote products and services to AAPM&R members. AAPM&R requires preapproval of all items to be mailed and is the sole judge of the suitability of materials for mailing to its members. AAPM&R reserves the right to deny requests where the purpose or use may not be considered in the best interests of AAPM&R or its members. Nonprofit institutions wishing to rent the mailing list for educational purposes may purchase mailing lists at a reduced fee. AAPM&R may require verification of an organization's non-profit status.

AAPM&R will not be bound by conditions printed or appearing on order blanks or copy instructions that conflict with provisions of this rate card. Rental of AAPM&R mailing lists to vendors and outside entities does not constitute an endorsement or guarantee of the product or service being marketed. Unless expressly agreed by AAPM&R in writing, any representation by the buyer(s) and/or his client(s) or agent(s), whether overt or implied, of AAPM&R endorsement or guarantee of a product or service is prohibited.

# AAPM&R specifically prohibits use of its membership names and addresses for the following purposes:

- Copying and entering names and addresses from the provided labels into a client's
  computer database for any purpose; this applies to duplication and/or storage in any form
  by any means, electronic, mechanical, photocopying, recording, or
  otherwise. Violations are subject to prosecution under federal copyright laws.
- Membership recruitment mailings or related promotions for external organizations
- Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-sponsored membership programs/services provided by commercial firms
- Use of member names and addresses for on-site visits to members' homes/offices for any reason

#### In addition:

- AAPM&R shall not act as a broker for any product or service provided directly by the purchaser (or their clients) of the mailing lists.
- Direct mailing list brokers or other third parties soliciting the AAPM&R membership mailing labels on behalf of a client assume total responsibility for timely payment to AAPM&R, regardless of the client's payment standing with the broker or third party.
- Use of the list is one-time only and limited exclusively to the specific offer or service as
  described in the mailing sample submitted in conjunction with the order form.
- Payment is due in advance.
- AAPM&R does not provide email addresses or authorize usage of Academy email lists.
- The use of AAPM&R membership names and addresses in any of the ways prohibited shall
  be cause for, at a minimum, permanent disqualification of the buyer(s) and/or his client(s) or
  agent(s) from use of the AAPM&R membership mailing list. Violation of this policy as set forth
  above may also be grounds for legal action.

# **Mailing List Order Form**



CONTACT NAME	☐ COMMERCIAL ORGANIZATION	□ NUNPROFIT ORGANIZATIOI	N (PLEASE INCLUDE NON-PROFIT TAX-ID#.)
COMPANY NAME	MAILING ADDRESS/BILLING ADDRESS	PO BOX NUMBER (IF APPLICAE	BLE)
CITY, STATE/PROVINCE, ZIP/POSTAL CODE			
EMAIL (FOR ELECTRONIC DELIVERY OF LIST AS AN EXCEL DOCUMENT)			
SPECIFY LIST: A new order to	form is required for each mailing.		HELP YOU COMPLETE THE ORDER FORM  er 8,000 members.
> Quick pick Select one of the most (SPECIFY WITH CHECKM		Membership Categories	( <b>Note:</b> International members are not categorized as Fellows, Associates, and Residents.)
[ ] A. U.S. MEMBERS ONLY (All	Member Categories) AL MEMBERS (All Member Categories)		rts of the American Board of Physical Pehabilitation (ABPMR) Exam
		'	d their residency training or passed Part i
→ OR, Customize a lis		Residents	
Choose one or all of the options below (Add		International	
BY MEMBER CATEGORY(IES)			
[ ] Fellows [ ] Associate [ ] Residents [ ] Internation			
[ ] Residents [ ] Internation			
AND/OR MEMBER COUNCIL(	<b>S)</b> :		
[ ] CNS Rehabilitation Council		MAIL OR FAX COMPL	ETED ORDER AND PAYMENT
[ ] Musculoskeletal Medicine Co		AAPM&R	
[ ] Medical Rehabilitation Counc		Attention: Mail List	
[ ] Pain Medicine/Neuromuscul		PO Box 95528, Chicag	
[ ] Pediatric Rehabilitation/Devi	elopmental Disabilities Council	Phone: (847) 737-6000 Secure Fax: (847) 563	
AND/OR BY STATE(S):		info@aapmr.org	
[ ] All States [ ] Specific Sta	ates Only (PLEASE SPECIFY BELOW:)	www.aapmr.org	
AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, MD, MA, MI, MN, MS, MO, MT, NE, NV, N OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, V	IH, NJ, NM, NY, NC, ND, OH, OK,		
10 working days from receipt of sample ma and fulfillment. I have read and agree to abide by the and accept the charges above.			

## **AAPM&R Job and Fellowship Fair**



About the Job and Fellowship Fair Denver, CO Wednesday, October 11, 2017

Doors open at 6:30 pm Doors close at 9 pm (Times subject to slight variations)

Take advantage of a captive audience at the AAPM&R Annual Assembly by participating in the largest PM&R-specific Job and Fellowship Fair.

- New! Special pricing when you reserve your 2017 booth during the 2016 Event\*
- Deadline for application submission: October 21, 2017.

The AAPM&R Job and Fellowship Fair is held one day prior to the Annual Assembly on October 11. The Annual Assembly is October 12–15, 2017, in Denver, CO. Please make your hotel and air travel reservations with this in mind. The Job and Fellowship Fair is designed to facilitate the face-to-face exchange of information between individuals looking to hire PM&R physicians and those seeking positions. Employers must provide their own signage and should have literature available that describes their location, facility, programs, and available positions.

#### **Fee Provides**

- · Booth identification signage
- 1 (6 foot) table
- · 2 chairs
- Garbage receptacle
- · Partitioned booth space and skirted table
- 1 easel available upon request.
- Employers may have a maximum of 2 representatives per table reserved. (additional badges may be purchased)
- Institution listed on the AAPM&R website (deadlines apply)

# **Stand OUT** at the Job and Fellowship Fair!

Find out about sponsorships opportunities by contacting **careerservices@aapmr.org** 

#### **Additional Information**

- Setup time: 2:30-5 pm on Wednesday, October 11, 2017
- Tear down: 9 pm on Wednesday, October 11, 2017
- Tabletop displays may not be more than 4 feet tall or 6 feet wide.
- Employers may not block other booths with signage; you must stay within your booth dimensions. You have the opportunity to acquire additional booths, if available.
- To increase awareness of your institution prior to the Job and Fellowship Fair, employers can rent, for an additional expense, a preregistrant attendee list.
- Any additional needs will be at the expense of the employer.
- An exhibitor service manual will be available July 2017.

#### **Job and Fellowship Fair Interview Room**

As an added advantage, an interview room will be provided as a service to participants after the Job and Fellowship Fair. Beginning on Thursday and continuing through Saturday, hourly time slots may be reserved 10 am-4 pm on a first-come, first-served basis.

<sup>\*</sup> Contract must be received by October 21, 2016 to receive the on-site rate.

### **Reach More Candidates!**



# **Extend Your Exposure!**



# **NEW FOR 2017!**

# Kiosks for Employers in the Career Corner in the PM&R Pavilion

**Act now! Limited opportunities!** 

#### The Career Corner is a featured area on the show floor

- Meeting rooms will be available for your use.
- Academy Career Solutions
- AAPM&R Resources
  - AAPM&R Staff
  - Faculty

#### Your participation includes:

- Kiosk
- Booth recognition in PM&R Pavilion.
- Available during PM&R Pavilion hours.
  - 19.5 hours of additional exposure
- Cost includes Job and Fellowship Fair and Kiosk;

- On Site: \$2,750

Early Bird: \$2,850 (Before May 1, 2017)Standard: \$2,950 (After May 1, 2017)



Be the first to take advantage of the NEW Career Corner at the 2017 Annual Assembly in addition to your Job and Fellowship Fair participation!

# **Job and Fellowship Fair Participation Form**



October 11, 2017 6:30 pm-9 pm PLEASE PRINT OR TYPE INFORMATION.

PLEASE COMPLETE THE FOLLOWING INFORMATION:		
Booths	Areas of Care	
8'x 10'	☐ Academic GME	☐ Spine Medicine
☐ \$750 — 2016 Onsite Registration (Until 10/21/16)	Academic Research	☐ Sports Medicine
□ \$850 — on or before May 1, 2017	General Rehabilitation	Neurological Rehabilitation
□ \$1,100 — after May 1, 2017	Medical Rehabilitation	Stroke
Job and Fellowship Fair and Kiosk	Cancer	☐ Brain Injury
-	Cardiopulmonary	Spinal Cord Injury
□ \$2,750 — 2016 Onsite	☐ Geriatric	Neuromuscular Medicine
□ \$2,850 (before May 1, 2017)	Hospice Palliative Care	Occupational Rehabilitation
□ \$2,950 (after May 1, 2017)	☐ Limb Deficiency	☐ Pain Medicine*
Please list your top 4 booth location choices below*.	Musculoskeletal Medicine	Pediatric Rehabilitation
See the floor plan at www.aapmr.org, search Job and Fellowship Fair.	*Pain Medicine is defined as: A discipline within	
1 3	the prevention of pain, and the evaluation, treat	ment, and rehabilitation of persons in pain.
2 4	<b>Practice Care Setting</b>	
*Booths will be placed on a first-come, first-served basis.	System Affiliated Solo Private Practice	Skilled Nursing Facility (SNF)
Mailing List	☐ Independent Solo Private Practice	<ul><li>Long-term Acute Care Hospital (LTACH)</li></ul>
☐ \$750 — Pre-Job and Fellowship Fair Mailing List	System Affiliated PM&R Group, Private Practice	☐ Sub-Acute Care Facility
4750 — 116-500 and 1 chowship I all Maining List	☐ Independent PM&R Group,	Outpatient Clinic
Show Guide	Private Practice	☐ Home Health
	☐ System Affiliated Multi-Specialty Group	□ Non-Clinical
AAPM&R will provide a show guide to the Job and Fellowship Fair attendees in	☐ Independent Multi-Specialty Group	□ VA
both print and digital formats to help guide them and enhance their experience.	Freestanding IRF	☐ I'm currently Active Military Duty
Include an ad to promote your practice or institution!	Hospital Rehab Unit or Floor	□ Other
Publication Size: 5" x 9"		
Regional Preference	Types of Fellowships	
Please indicate your regional preference for promotion in the Show Guide:	ACGME Hospice and Palliative Care	☐ Hospice and Palliative Care
□ EAST □ MIDWEST □ SOUTH □ WEST □ NATIONAL □ INTERNATIONAL	☐ ACGME Neuromuscular Medicine	☐ Informatics
The U.S. Regions are as follows:	☐ ACGME Pain Medicine	☐ Legal
	<ul> <li>ACGME Pediatric Rehabilitation</li> </ul>	☐ Metabolic Bone Disease
EAST — CT, DE, DC, ME, MD, MA, NH, NJ, NY, PA, RI, VA, VT, WV	☐ ACGME SCI Medicine	■ MSK/Sports/Spine (unaccredited
MIDWEST — IL, IN, IA, KS, MI, MN, MO, NE, OH, WI	ACGME Sports Medicine	☐ Multiple Sclerosis
SOUTH — AL, AR, FL, GA, KY, LA, MS, NC, OK, SC, TN, TX	☐ ACGME TBI	<ul> <li>Osteoporosis Rehabilitation</li> </ul>
WEST — AK, AZ, CA, CO, HI, ID, MT, NV, NM, ND, OR, SD, UT, WA, WY	Amputee	Pain (unaccredited)
NOTE: If you DO NOT provide a regional preference, we will assign you a region based on	Cancer Rehabilitation	☐ Regenerative
your application address.	Cardiopulmonary	Research
Padga	☐ EMG	☐ Stroke
Badges	☐ Ethics	Trauma Rehabilitation
Please watch for information on our online badge registration process.		
Interview Room Request	If the information abo	
INTERVIEW ROOM X \$100/hour =	nothing will be	published.
NUMBER OF HOURS TOTAL		
QMS will handle your online badge registration needs and GES will handle any booth materials you may need.		
Please checkmark below your preferred day for an interview room.  Times will be scheduled closer to the event.		
☐ THURSDAY ☐ FRIDAY ☐ SATURDAY		
	For detailed information on h	ow AAPM&P can fit into
Total \$	your marketing plans at the A	

Go to page 17 to fill out payment and contact information.

your marketing plans at the Annual Assembly Job and Fellowship Fair, please contact us at:

# **Job and Fellowship Fair Participation Form**



Company Information (PLEASE PRINT THROUGHOUT)

SIGNATURE (Required for credit card payment and processing)

CONTACT NAME	
PRACTICE/INSTITUTION/COMPANY NAME (As it should appear in Academy Publications)	
MAILING ADDRESS/BILLING ADDRESS P.O. BOX NUM	MBER (IF APPLICABLE
CITY, STATE OR PROVINCE, ZIP OR POSTAL CODE	
COUNTRY	
PHONE FAX	
EMAIL	
METHOD OF PAYMENT (MUST BE RECEIVED IN ADVANCE) Total payment in U.S. funds is due with this form.  □ Enclosed is check # made payable to AAPM&R.  □ Charge to the following: □ AMEX □ MASTERCARD □ VISA □ DISCOVER  Card No.  Expiration □ / □ □  By signing below, I accept the charges I have indicated on this form. I have read and fully understand the cancellation and refund policies outlined at right.  CARDHOLDER'S NAME (Please print name as it appears on card)	MAIL APPLICATION AND PAYMENT TO:  AAPM&R Job and Fellowship Fair P.O. Box 95528 Chicago, IL 60694-5528 FAX APPLICATION AND PAYMENT TO: (847) 563-4191  CANCELLATION AND CHANGE POLICY Application must be fully completed for processing. All changes or cancellations must be made in writing to the Academy national office. No changes or cancellations will be accepted over the phone. Cancellations must be postmarked, emailed, or faxed on or before May 15, 2018 to qualify for a refund, less a \$150 processing fee. No refunds are issued for no shows or cancellations postmarked, emailed, or faxed after May 15, 2018. All refund requests will be processed at the Academy office four weeks after the meeting. Absolutely no refunds will be given on-site. For further information regarding the cancellation policy, contact the Academy national office at (847) 737-6000

DATE

## **Industry Opportunities**



#### PM&R Panels: Market Research Opportunites

PM&R Panels provides your organization direct access to Physical Medicine and Rehabilitation (PM&R) physicians (also known as physiatrists). Gather intelligence on the perceptions of your organization, your products and services, as well as physicians' practice patterns, and more. Learn how your organization can position itself for success with this growing network of physicians who play important roles in patient care plan development and management.



#### **How Does PM&R Panels Work?**

PM&R Panels is a forum of PM&R physicians based on criteria your organization selects. The American Academy of Physical Medicine and Rehabilitation (AAPM&R) will work with your organization to define goals and identify the appropriate panel(s). The criteria for the panels is based on various data points AAPM&R member physiatrists have self-identified as part of their member profile. PM&R Panels can contain up to 750 PM&R physicians. The panel size is dependent on desired criterion.

Available Criterion for PM&R Panels:

- In-training PM&R physicians
- · Practicing PM&R physicians
- · Subspecialty certification
- · Years in practice
- · Primary practice setting
- Core clinical focus
- · Primary clinical areas of care

Introductory Pricing	(IRC) Participant	\$7,500 plus \$50 per response \$9,000 plus \$50 per response	
Survey Option A: Up to 5 questions  Maximum of 2 open-ended questions	\$5,000 plus \$50 per response		
Survey Option B: Up to 10 questions  Maximum of 4 open-ended questions	\$7,500 plus \$50 per response		
One additional qualifying question	No additional charge	No additional charge	
andard PDF report from survey tool No additional charge		No additional charge	

Industry Dalations Council

**Call for introductory pricing!** 

(847) 737-6048

<sup>\*</sup>Please call (847) 737-6048 for details or alternative models.

#### PM&R Panels Order Form



Sponsor Name:
Primary Contact Name:
Primary Contact Phone:
Primary Contact Email Address:
PM&R Panel Criteria Selection
What are your primary goals for using PM&R Panels?
1
2
3

Please select as many of the following criteria as applicable. The criteria aligns with information AAPM&R member physiatrists have self-identified as part of their member profile. PM&R Panels can contain up to 750 PM&R physicians. The panel size is dependent on desired criterion, and AAPM&R will work with you to develop an appropriate panel based on your selections.

#### Member Category:

Practicing Physicians Residents All Residents: PGY4 Residents: PGY3

Residents: PGY1-2

#### Years in Practice:

(Only applicable for the Practicing Physician group)

1–10 years 11–20 years 21–30 years 31–40 years More than 40 years

#### **Primary Practice Setting:**

Private, Multispecialty Group Practice Private, Solo Practice Private, PM&R-only Practice

Hospital Academic VA

Employed by Insurance

#### **Subspecialty Certification:**

Brain Injury Medicine
Hospice and Palliative Medicine
Neuromuscular Medicine

Pain Medicine

Pediatric Rehabilitation Medicine Spinal Cord Injury Medicine

Sports Medicine

#### Core Clinical Focus:

Central Nervous System
Rehabilitation
General and Medical
Rehabilitation
Musculoskeletal Medicine
Pain Medicine and
Neuromuscular Medicine
Pediatric Rehabilitation/
Developmental Disabilities

#### Primary Areas of Care:

Brain Injury Rehabilitation
Cancer Rehabilitation
Cardiopulmonary Rehabilitation
Complementary—
Alternative Medicine
Disability/Impairment Assessment
Electrodiagnostic Medicine
Geriatric Rehabilitation
Hospice and Palliative Medicine
Manual Medicine
Neuromuscular Medicine
Occupational Rehabilitation
Orthopedic Rehabilitation
Pain Medicine: Interventional
Pain Medicine: Non-Interventional

Pain Medicine: Non-Intervention Pediatric Rehabilitation Prosthetics & Orthotics Rheumatological Rehabilitation Spinal Cord Injury Medicine Spine Medicine: Interventional Spine Medicine: Non-

Interventional
Sports Medicine
Stroke/Neurological
Rehabilitation

#### **Rules & Regulations**

- · No identifying information will be associated with responses.
- AAPM&R reserves the right to limit the number of surveys distributed in any given month.
- Follow-up questions such as: "if not, please explain," count as one question.
- Multiple choice questions are limited to 7 response options per question.
- Sponsors are encouraged to provide ranges for answers, when possible, instead of allowing for an open-ended response.
- The maximum number of questions is 10.
- The survey will remain open for 2 weeks (including weekends).
- The price includes results delivered in a PDF format, including openended responses. Raw data can be supplied to the sponsor for an additional fee (IRC: \$1,000/Non-IRC: \$2,500).
- Results are for the sponsor's internal use only; no results may be included in externally-published materials without the expressed written consent of the American Academy of Physical Medicine and Rehabilitation (AAPM&R).
- AAPM&R must review and approve all survey materials prior to launch and reserves the right not to initiate the survey.

l,						
represent organization sponsor						
and hereby agree with the defined rules and regulations.						
Name	Date					
Total \$ (Must be received in Advance Total payment in U.S. funds is due with this form.  Charge to: AMEX Mastercar Visa Card No.  Expiration Date Sy signing below, I accept the charges I have indicated on this form a advertising policies and principles outlined.	□ Discover					
Cardholder's Name (please print name as it appears on card)						
Signature (required for credit card payment and processing)						

#### Date

#### **Cancellation Policy**

Cancellations must be received in writing 7 days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated. Note: All cancellations must be made in writing.

#### Mail or Fax application and payment to:

## **Industry Opportunities**



### **Sponsored Webinar Series**

through a number of channels.)

TOTAL

☐ \$2,500 Box advertisement in 4 weekly digital newsletters

□ \$1,200 Advertisement in AAPM&R's printed newsletter, The

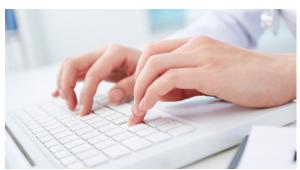
Physiatrist (sponsor to provide artwork)

☐ \$1,000 Mailing list rental (AAPM&R must approve mailing list)

(sponsor to provide artwork)

Subtotal from above

AAPM&R is pleased to offer organizations the ability to host a webinar for our members. Each webinar may be up to 30 minutes in length, with an additional 10 minutes for Q&A, and may feature 1-2 speakers. AAPM&R will work to schedule the webinars to allow for maximum participation from all time zones. Each sponsor may present the sponsored webinar 2 times within a 24-hour period for single fee.



tor single tee.				
Webinar Reques	st Form			Method of Payment (must be paid in advance)
☐ Yes, I would like to host a webinar:		Total payment in U.S. funds is due with this form.		
= 100, 1 modia into to modified modified.			☐ Enclosed is check # made payable to AAPM&R	
Contact Name				☐ Charge to the following: ☐ AMEX ☐ Mastercard ☐ Visa ☐ Discover
Organization				Card No.
Address	City	State	Zip	Expiration Date /
Phone	Email			By signing below, I accept the charges I have indicated on this form and agree to the advertising policies and principles outlined.
Date				
Торіс				Cardholder's Name (please print name as it appears on card)
Webinar Fees				
□ \$9,500 Per webinar fee as outlined for Industry Relations Council (IRC) Participants			Signature (required for credit card payment and processing)	
☐ \$15,000 Basic webin	ar fee as outlined for n	on-IRC Part	ticipants	
□ \$1,000 Live capture	of webinar for host's in	ernal use (d	optional)	Date
□ \$15,000 Live capture and hosting on (or linking from) AAPM&R website for 1 year (optional)		For more information, contact:		
(Fees and details as of June 2, 2016 and are subject to change. Sponsors are encouraged to schedule multiple Webinars per year to build awareness. Webinar fee will be reduced by 10% for those scheduling 2 or more Webinars.)		Sharon Popielewski Director Business and Resource Development, AAPM&R (847) 737-6048   spopielewski@aapmr.org		
Subtotal from above		Mail or Fax application and payment to:		
Promote Your Webinar			AAPM&R Advertising OR Secure Fax: (847) 563-4191 P.O Box 95528	
(Sponsors may want to promote the webinar to AAPM&R members		Chicago, IL 60694-5528		

**Cancellation Policy** 

Cancellations must be received in writing 7 days prior to run

Refunds will not be given once the campaign is initiated.

Note: All cancellations must be in writing.

date. All cancellations will be subject to a 20% administrative fee.

20

### Advertising Specifications/ Term and Conditions



#### **Web Specifications**

- Please send a copy of this form and your advertisement to corporatesupport@aapmr.org for approval
- AAPM&R will place your ad based on your target audience and space availability.
- Advertising space is limited, and multiple ads can appear on a page at the same time.
- All ads must be submitted no later than five days prior to launch date.
- AAPM&R will provide the advertiser with page view statistics.

#### **Digital Specifications**

- Rotating images on interior pages need to be done in animated GIF or HTML5 format.
- Static image only for Annual Assembly home page ads
- Static image only for e-newsletter (AAPM&R Connection)
- · File formats accepted: PNG, GIF, JPG
- · Resolution: 72 pixels per inch
- Advertisements can be linked to the company's website.

#### **Classified Advertising—Employment ONLY**

- Graphics, logos, and borders are not permitted. Box numbers are not offered.
- · Orders must be submitted in writing, and payment must be made in advance.
- Email ad text to careerservices@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.
- Classified advertisements over 100 words will be charged an additional \$2 for each extra word. The following should be counted as one word:
  - All single words
  - Two initials of a name
  - · Single or group of numbers
  - · Hyphenated words
  - URL address
  - Abbreviations

#### **Display Advertising**

Display advertisements may be purchased in various sizes in black and white or in four-color process.

- Email ad text to corporatesupport@aapmr.org. Insertion in the desired issue is contingent upon receipt of payment.
- Digital submission of print-ready ad required-PDF Format [PDF/X-1a:2001] required file type. **Faxed advertisements are not accepted.**
- Advertising insertions requiring typesetting are subject to additional charges.
- Location (placement) of the ad is at the discretion of AAPM&R.
- Trim size: 9"w x 14"h
- Binding method: saddle-stitched
- Halftone screen: 150 lines per inch

The American Academy of Physical Medicine and Rehabilitation (AAPM&R) accepts advertising in certain venues and publications. Advertising revenue is used to support the activities of AAPM&R.

The appearance of advertising does not indicate or imply endorsement of the advertised company or product, nor is advertising ever allowed to influence content. Members and patients count on AAPM&R to be an authoritative, independent voice in the world of science and medicine. Public confidence in our objectivity is critical to carrying out our mission. As such, "advertisement" must be placed on the ad to be included on the AAPM&R website or e-communication.

#### **Advertising Acceptance**

- AAPM&R has the right to refuse any advertisement that, in its sole discretion, is
  incompatible with its mission or inconsistent with the values of members, the publication/
  website or the organization as a whole, and to stop accepting any advertisement
  previously accepted. Ads are subject to review by AAPM&R. Advertisements new to
  AAPM&R require preapproval before they can appear.
- Advertisers may be required to submit supporting documentation to substantiate claims.For products not regulated by the US Food and Drug Administration or other government agency, technical and/or scientific documentation may be required.
- 3. AAPM&R shall not act as a broker for any product or service provided directly by the purchaser (or their clients).
- 4. While AAPM&R welcomes and encourages information-rich advertising, advertisements, advertising icons, and advertiser logos must be clearly distinguishable from content and may require special labeling to distinguish them as such.
- Ad design cannot replicate existing design on www.aapmr.org that makes it appear to be part of the non-advertisement content.
- 6. Cancellations must be received in writing seven days prior to run date. All cancellations will be subject to a 20% administrative fee. Refunds will not be given once the campaign is initiated.
- AAPM&R reserves the right to determine advertisement placement. AAPM&R will discuss with advertiser prior to placement.
- 8. The following online advertising formats are prohibited:
  - Pop-ups and floating ads
  - Advertisements that collect personally identifiable information from visitors without their knowledge or permission
  - Ads that extend beyond the ad space or interfere with content or send visitors
    to another site without intentional visitor interaction (eg, ads that expand upon
    incidental mouse-over).
- 9. In addition, AAPM&R specifically prohibits advertisements from including:
  - · Specific employment details such as salary and compensation information.
  - Membership recruitment mailings or related promotions for external organizations
  - Announcements of educational programs, equipment, or other products and services not related in some way to the field of physical medicine and rehabilitation except for specific AAPM&R-sponsored membership programs/ services provided by commercial firms
- AAPM&R prohibits the use of member names and addresses for on-site visits to members' homes/offices for any reason

AAPM&R's published advertising policies are not exhaustive and are subject to change at any time without notice.

# **Guidelines for Submission**of Print Advertising/Corporate Logos



#### **File Requirements**

#### DIGITAL ADS: SUPPORTED LAYOUT/APPLICATION FILES

- Press-optimized PDF File Format Required [PDF/X-1a:2001]
- Microsoft Word (AD COPY ONLY—subject to additional typesetting charges)
   Ads should be designed and saved at 100% size.

All elements must be placed. Include all fonts, logos/artwork, and images used with your ad submission. Do not embed logos or images in your ad.

# CORPORATE LOGOS: ACCEPTABLE ARTWORK FILE FORMATS

- Adobe Illustrator eps. file or Adobe Illustrator ai. file (preferred)
- 100%, 300 dpi TIFF File

#### **WEB**

• 72 dpi PNG, GIF, or JPG File

DO NOT copy/use images, scans, or logos/art from your company's website. Include all fonts, images/photographs, logos/artwork.

#### **COLOR PROFILES**

 CMYK or grayscale accepted (NO Pantone<sup>®</sup> match colors accepted—please be sure to convert all artwork to the appropriate color profile)

#### **IMAGE RESOLUTION**

300 dpi is required for all image files. 72 dpi files are not acceptable; ads or
placed artwork supplied as such will be returned.

#### FOR EPS GRAPHICS/IMAGES

- · Change all fonts to outlines.
- Do not nest EPS files in other EPS files.

#### **FONTS**

Embed all fonts or include all fonts in packaged files.

- No True Type
- Font information should include name.

#### NOTE:

Advertisements supplied as Microsoft Word files may be subject to additional typesetting charges. Do not embed logos or images in your Microsoft Word document. Advertisements emailed as text files are subject to additional typesetting charges.

#### **Additional Instructions**

#### SINGLE PAGE ADS/SPREADS

- Build pages to trim size and extend bleed at least 1/8 inch (0.125 inch) beyond trim.
- Spreads: Supply single pages (Document size must equal the size of a single page or spread size.)
- Halftone screen: 150 lines per inch (300 dpi). Pricing is based on 4-color advertisement.

#### **FOUR COLOR ADS**

• Color graphics/images must be in CMYK mode. No Pantone® match colors.

#### **Important Additional Instructions**

Advertisements supplied to AAPM&R that require additional typesetting, edits,layout, color separation, or film work are subject to additional charges. AAPM&R reserves the right to decline, withdraw, or edit advertisements not in keeping with AAPM&R's guidelines of digital advertisement submission.

Customer will be notified of additional incurred costs for any necessary production service (production of proofs, typesetting, digital alterations, etc).

#### **Email/Fax/Mail Insertion Order(s) To:**

AAPM&R Advertising PO Box 95528 Chicago, IL 60694-5528

Phone: (847) 737-6000

Fax: (847) 563-4191

corporatesupport@aapmr.org

www.aapmr.org