Early Career Course Opportunity

AAPM&R is hosting **Navigating Early-Career Decisions for Success in Physiatry Practice**, a course designed for early career Physiatrists. Expand your access to this audience!

View the course agenda attached!

Navigating Early-Career Decisions for Success in Physiatry Practice Course

- Wednesday, October 24, 2018, 8 am-5 pm
- Hyatt Regency, Orlando, FL
- Up to 75 attendees and 8 faculty

Overall Sponsor

*Sponsorship is ideal for **institutions, insurance companies and recruiters**!*

Overall Sponsorship Includes the Following:

- Acknowledgement as a Sponsor on course signage
- Acknowledgement as a Sponsor at the activity, on the AAPM&R website, on the AAPM&R app
- Ability to provide a handout for attendees
- Access to observe the course
- Limited to 3 sponsors

Fee: $12,500

Fee: $15,000 (Includes the ability to participate on the industry panel at lunch)

Exhibit Sponsor:

Sponsorship is ideal for pharmaceutical and device companies!

Exhibit Sponsorship Includes the Following:

- Table top exhibit near the course
- Ability to provide a handout for attendees
- Acknowledgement on signage outside of the course

Fee: $2,500

Contact us to learn about additional opportunities.
www.aapmr.org/about-aapm-r/corporate-support

For more information contact: Sharon Popielewski, (847) 737-6048 or spopielewski@aapmr.org

aaPM&R Corporate Support

Navigating Early-Career Decisions for Success in Physiatry Practice

Wednesday, October 24, 8 am – 5 pm

Hyatt Regency, Orlando, FL

8 am – 8:15 am **Welcome, Introductions and Overview** (Jeff Johns, MD; Michele Arnold, MD)

8:15 am – 10 am **Leadership Skills** – *Abbreviated leadership course that includes small group exercises* (Jennifer Zumsteg, MD)

- Clinical team collaboration
- Involvement in local hospital committees
- Organized medicine
  - Alphabet soup – definitions and pros/cons
  - Why get involved?

10 am – 10:15 am **Break**

10:15 am – 11:30 am Measuring performance

- Compensation Metrics (Michele Arnold, MD)
  - WRVUs
  - conversion factor
  - Patient satisfaction
  - Quality process
  - Outcomes measures
- Quality metrics and reporting (Kavitha Neerukonda, AAPM&R; Beth Radke, AAPM&R)
  - Encourage participation in general Assembly sessions RE: MACRA/MIPS
- Compliance (Kavitha Neerukonda, AAPM&R; Beth Radke, AAPM&R)
  - EHR
  - MIPS
  - Registries
  - Alternative payment models

11:30 am – 12 pm **CV Preparation, Job Search, Interview Skills, and Contract Negotiations – Pt. 1** (Michael Laiche, HCA)

12:15 pm – 1 pm **Lunch panel: Working with Industry partners**
Physician moderated panel focused on opportunities and importance of physician industry interactions. (Sponsorship opportunity)

1 pm – 1:30 pm **CV Preparation, Job Search, Interview Skills, and Contract Negotiations – Pt 2** (Michael Laiche, HCA)

1:30 pm – 2 pm **AAPM&R Resources** (Annie Purcell, DO; Sara Rossi Statis, AAPM&R)

- PhysForum
- Billing/Coding seminar
- SAE's
- Job and Fellowship Board
- Compensation Survey

2 pm – 2:45 pm **Licensure, Credentialing and MOC** (Jeff Johns, MD; Michele Arnold, MD)

- Where to start? (Jeff Johns, MD)
  - Priorities and timing for obtaining licensure
  - Getting credentialed/privileges
  - MOC
- PIP and CQI (Michele Arnold, MD)
  - Not just about meeting requirements but about improving patient care

2:45 pm – 3 pm **Break**

3 pm – 4:30 pm **Pros/Cons of different practice settings**

- Private/self-employed (Annie Purcell, DO; Omar Selod, DO)
- Private – group, single specialty (Michele Arnold, MD)
- Academic (Jennifer Zumsteg, MD)
- VA/Government employee (TBD)
- Medical Directorships (Michele Arnold, MD)
- Alternative practice models- PMR 'hospitalists', post-acute providers, continuum managers, boutique practices – (Charlotte Smith, MD)
- Practice diversification/enhancements (TBD)
- Marketing your practice (TBD)
- What if you change your mind? Reinventing your career

4:30 pm – 5 pm **Closing advice/Questions and Answers**

5:15 pm– 6 pm **Opportunity for sponsored reception. Contact us for details. Sharon Popielewski, (847) 737-6048; spopielewski@aapmr.org.**